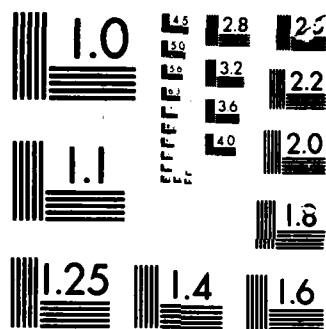


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DIAR/PO3-77

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PRIME CONTRACT AWARDS



FISCAL YEAR 1977
OFFICE OF THE SECRETARY OF DEFENSE

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MILITARY PRIME CONTRACT PROCUREMENT ACTIONS

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AWARDS BY TYPE OF CONTRACTOR

Military Procurement by Type of Contractor. Total military procurement of \$55,572 million during fiscal year 1977 was an increase of \$8,638 million (18.4%) from the \$46,934 million during fiscal year 1976. Contract awards to U.S. business firms increased by \$8,001 million, awards for work outside the U. S. by \$565 million, awards to educational and non-profit institutions by \$71 million, and awards to or through other government agencies by \$13 million.

Trends in Military Procurement. Fiscal year 1967 procurement, which reached a total of \$44.6 billion, established a new high since the peak Korean War year of fiscal year 1952 when military procurement totaled \$43.6 billion. Following Korea, the post-war cutbacks and adjustments reduced net procurement to \$13.3 billion in fiscal year 1954, after which there was a steady increase in annual procurement to \$25.3 billion in fiscal year 1959. Declining to \$23.7 billion in fiscal year 1960, procurement again increased in each of the next three fiscal years reaching \$29.4 billion in fiscal year 1963. Following declines to \$28.8 billion in fiscal year 1964 and to \$28.0 billion in fiscal year 1965, the increase in military activity in Southeast Asia brought about a sharp increase in procurement which reached \$38.2 billion in fiscal year 1966 and a high of \$44.6 billion in fiscal year 1967. Following declines in the next four years to \$34.5 billion in fiscal year 1971, procurement increased in fiscal year 1972 to \$38.3 billion, declined to \$36.9 billion during fiscal year 1973, increased to \$40.1 billion during fiscal year 1974, to \$45.8 billion during fiscal year 1975, to \$46.9 billion during fiscal year 1976, and to \$55.6 billion during fiscal year 1977. The long-term trend in military procurement is shown in Table 3 and Chart II.

Small Business Performance. Small business firms received \$8,913 million during fiscal year 1977, an increase of \$1,418 million from the fiscal year 1976 total of \$7,495 million.

Small business firms received 19.6% of the value of military prime contracts awarded to all United States business firms during fiscal year 1977 compared with 19.9% in fiscal year 1976.

As shown in Chart I, 5,813,072 contract actions or 66.1% of the total 8,795,700 actions placed with business firms were awarded to small business firms.

Civil Functions Excluded. It should be noted that prime contracts for civil functions are not included in any of the tables in this pamphlet. If data for civil functions under the management of the Army Corps of Engineers (flood control, rivers and harbors work) were included with those for military functions, the combined results for fiscal year 1977 would be as follows:

(Amounts in Millions)

	All Business Concerns	Small Business Concerns Amount	% of Total
All Prime Contracts	\$47,114	\$9,535	20.2%
Military Functions	45,595	8,913	19.5
Civil Functions	1,519	622	40.9

Foreign Military Sales Contracts. Intragovernmental orders for fiscal year 1977 include \$4,482 million in foreign military sales contracts (reimbursable sales to foreign governments) as follows: Army, \$1,178 million; Navy, \$1,035 million; Air Force, \$2,228 million; and Defense Logistics Agency, \$41 million.

Table 1
AWARDS BY TYPE OF CONTRACTOR A/

(AMOUNTS IN THOUSANDS)

Type of Contractor	FISCAL YEAR 1976					FISCAL YEAR 1977				
	TOTAL	ARMY	NAVY	AIR FORCE	DLA	TOTAL	ARMY	NAVY	AIR FORCE	DLA
TOTAL	\$ 966,974,231	\$ 99,498,094	\$ 15,828,875	\$ 15,117,624	\$ 5,915,130	\$ 955,571,616	\$ 12,015,141	\$ 17,564,270	\$ 17,555,013	\$ 4,774,195
ACTIONS OF \$10,000 OR LESS	4,958,109	3,340,122	1,272,626	1,561,244	763,541	5,116,549	1,461,044	1,257,817	1,596,655	814,744
ACTIONS OVER \$10,000	61,976,122	8,157,972	16,156,251	13,576,186	5,151,589	56,394,917	10,552,053	16,326,453	16,356,358	5,964,457
INTRAGOVERNMENTAL	6,194,527	3,377,553	1,976,419	2,566,867	220,915	6,270,151	1,552,791	1,800,294	2,616,376	169,016
ACTIONS OF \$10,000 OR LESS	527,280	170,358	283,632	189,655	30,855	544,026	188,641	154,054	142,984	30,269
ACTIONS OVER \$10,000	5,667,247	3,207,195	1,772,807	2,457,612	190,060	5,620,125	1,364,143	1,646,236	2,473,392	131,547
FOR WORK OUTSIDE U. S.	2,255,364	467,063	249,570	750,648	762,194	2,419,495	767,479	253,946	752,104	1,027,475
ACTIONS OF \$10,000 OR LESS	212,124	73,766	56,836	67,879	15,725	214,134	96,212	55,167	66,878	15,196
ACTIONS OVER \$10,000	2,043,240	393,295	193,544	691,561	747,669	2,205,361	671,267	198,779	685,226	1,012,279
EDUCATIONAL & NONPROFIT INSTITUTIONS	876,496	108,853	314,981	396,348	2,289	944,360	125,807	319,591	434,491	3,358
ACTIONS OF \$10,000 OR LESS	33,111	15,969	5,761	18,037	268	36,946	21,164	2,510	11,170	35
ACTIONS OVER \$10,000	843,385	92,884	309,190	378,381	1,941	911,414	1,046,89	317,081	423,321	3,063
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	37,593,818	7,544,627	12,987,877	11,886,581	4,923,612	45,595,210	9,568,587	15,211,439	14,113,903	5,578,142
ACTIONS OF \$10,000 OR LESS	6,145,545	3,080,029	1,887,167	1,355,671	717,633	6,427,549	1,137,027	1,072,062	1,325,617	766,774
ACTIONS OVER \$10,000	31,448,273	6,464,598	11,090,710	10,530,910	4,205,979	41,267,661	8,431,564	14,139,377	12,788,286	4,811,368
SMALL BUSINESS FIRMS	7,495,181	2,045,483	1,917,711	1,884,675	2,848,257	9,911,487	2,329,464	2,356,442	1,648,758	2,406,547
ACTIONS OF \$10,000 OR LESS	2,829,444	535,228	581,675	563,112	398,394	2,101,661	545,877	505,378	576,051	453,413
ACTIONS OVER \$10,000	5,665,737	1,510,255	1,336,036	1,321,563	1,449,863	6,809,826	1,783,587	1,851,064	1,072,707	1,953,134
OTHER BUSINESS FIRMS	18,898,649	5,499,144	10,070,166	10,001,906	2,079,355	36,671,727	7,239,717	12,853,997	12,475,205	3,171,595
ACTIONS OF \$10,000 OR LESS	2,176,147	549,801	505,492	792,561	315,259	2,226,048	591,163	456,644	707,566	127,765
ACTIONS OVER \$10,000	27,722,502	4,949,343	10,564,674	9,209,345	2,574,096	34,445,679	6,648,554	12,397,353	11,767,639	2,843,830
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.9	27.1	16.9	12.3	41.4	19.6	24.4	15.5	11.9	43.1
ACTIONS OF \$10,000 OR LESS	48.0	49.1	49.4	41.5	55.5	44.6	44.0	50.4	41.9	58.0
ACTIONS OVER \$10,000	16.4	23.4	11.9	8.4	39.8	14.5	21.2	13.0	8.7	41.7

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

2/ INCLUDES "CHAMPUS" \$33,514.

3/ INCLUDES OTHER DEFENSE AGENCIES" FY 76 \$960,990; FY 77 \$1,237,997.

Table 2
AWARDS BY TYPE OF CONTRACTOR BY QUARTER A/

(AMOUNTS IN THOUSANDS)

Type of Contractor	FISCAL YEAR 1976					FISCAL YEAR 1977				
	TOTAL	ARMY	NAVY	AIR FORCE	DIA	13-L	ARMY	NAVY	AIR FORCE	CLA
TOTAL	B/ C/	B/ C/				C/				
	946,916,231	910,672,599	515,628,476	515,117,624	8,915,130	65,571,000	812,315,141	517,590,270	517,955,013	6,577,195
1ST QTR	13,361,274	2,698,115	9,294,115	9,678,690	1,498,518	10,249,006	1,125,135	9,110,684	5,200,644	2,034,061
	9,327,311	2,206,076	3,329,216	2,581,788	1,205,511	11,438,815	2,777,149	9,661,665	9,922,125	1,495,225
	11,687,190	2,267,879	3,762,876	3,855,601	1,467,234	11,542,021	2,610,487	9,928,519	9,200,163	969,486
	12,560,717	3,512,816	8,061,024	8,001,629	972,065	15,741,594	5,394,746	5,004,121	1,800,083	
INTRAGOVERNMENTAL	6,194,577	1,631,106	1,376,639	2,566,767	228,915	8,238,151	1,797,713	1,403,294	2,626,376	16,916
1ST QTR	1,211,350	268,813	501,692	379,736	78,127	1,465,117	314,226	314,376	515,466	40,996
	959,716	203,766	499,407	283,177	51,166	1,130,222	123,011	62,172	74,872	9,996
	2,307,061	449,567	586,610	1,223,940	69,969	1,446,691	574,315	254,020	624,750	5,102
	1,715,549	517,782	102,160	756,016	69,653	1,426,111	464,041	344,226	935,039	40,006
FOR WORK OUTSIDE U. S.	2,255,366	646,752	269,578	758,660	762,194	2,419,995	767,974	251,946	724,184	1,027,079
1ST QTR	517,075	100,637	18,788	192,161	183,917	557,125	134,911	66,263	225,776	611,555
	671,916	99,712	61,743	284,029	314,510	626,164	171,962	72,109	179,770	201,579
	528,314	112,170	55,176	183,122	289,910	360,247	164,575	17,998	46,197	45,123
	546,117	127,213	180,319	219,766	66,237	976,611	247,174	99,016	254,741	310,552
EDUCATIONAL & NONPROFIT INSTITUTIONS	875,090	173,666	314,991	386,760	2,269	944,160	125,987	313,591	646,490	4,358
1ST QTR	355,056	62,206	91,457	211,072	1,119	407,944	35,447	101,977	219,101	271
	194,940	46,941	84,715	62,996	88	221,736	27,017	103,649	41,942	508
	121,118	23,115	53,325	53,760	934	161,645	29,494	64,162	59,235	1,585
	141,111	41,254	91,406	58,512	68	177,131	33,137	73,622	54,212	394
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	37,553,810	8,369,760	12,487,977	11,486,581	4,929,612	45,595,210	9,584,594	15,210,439	14,163,963	5,576,162
1ST QTR	11,276,991	2,075,258	3,698,816	3,895,741	1,655,175	13,518,942	2,776,621	3,524,652	4,316,726	2,475,409
	7,607,895	1,659,489	2,678,171	2,108,506	835,929	9,994,700	1,702,674	3,544,473	3,218,543	1,276,616
	6,728,852	1,659,489	3,859,605	2,434,779	1,586,421	9,653,468	1,407,169	3,036,158	3,499,170	843,226
	10,055,652	2,776,766	3,675,085	2,967,755	878,087	12,744,321	3,211,987	5,180,056	3,119,544	1,032,891
SMALL BUSINESS FIRMS	7,605,181	2,112,548	1,917,711	1,484,675	2,848,257	9,313,497	2,324,964	2,556,447	1,642,758	2,416,547
1ST QTR	1,779,529	448,825	305,671	416,951	608,981	2,142,791	412,310	331,978	444,940	935,934
	1,525,612	388,767	422,168	285,395	489,211	1,917,651	619,915	544,267	316,025	508,366
	1,059,949	853,805	574,248	334,174	612,518	1,874,742	571,107	503,984	344,557	427,265
	2,328,252	781,961	728,353	488,561	405,547	1,074,324	916,526	923,237	583,236	534,942
OTHER BUSINESS FIRMS	30,099,649	6,272,222	10,978,166	10,001,906	2,089,355	16,651,723	7,234,717	12,653,997	12,475,205	3,171,595
1ST QTR	9,497,467	1,627,216	3,175,146	3,478,598	1,816,194	11,176,191	2,394,104	3,154,474	3,901,786	1,519,075
	5,967,691	1,617,762	2,756,802	2,062,221	839,710	6,161,379	1,282,781	2,996,650	2,922,508	688,250
	6,404,861	1,283,442	2,548,317	2,180,481	973,903	7,654,726	1,256,249	2,552,274	4,134,613	415,961
	7,775,440	1,994,006	2,758,782	2,554,596	408,656	9,757,727	2,275,131	4,110,619	2,536,298	497,509
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.9	25.5	16.9	12.3	41.4	19.0	24.4	15.5	11.9	43.1
1ST QTR	15.8	21.6	9.1	10.7	37.5	16.1	14.4	9.5	12.3	37.6
	20.4	24.8	15.4	11.6	48.7	14.3	24.7	15.5	9.8	42.1
	21.4	27.4	15.4	11.7	36.6	15.7	31.6	16.5	10.7	45.5
	24.0	29.2	20.7	13.4	46.6	24.1	26.2	19.1	10.7	51.8

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

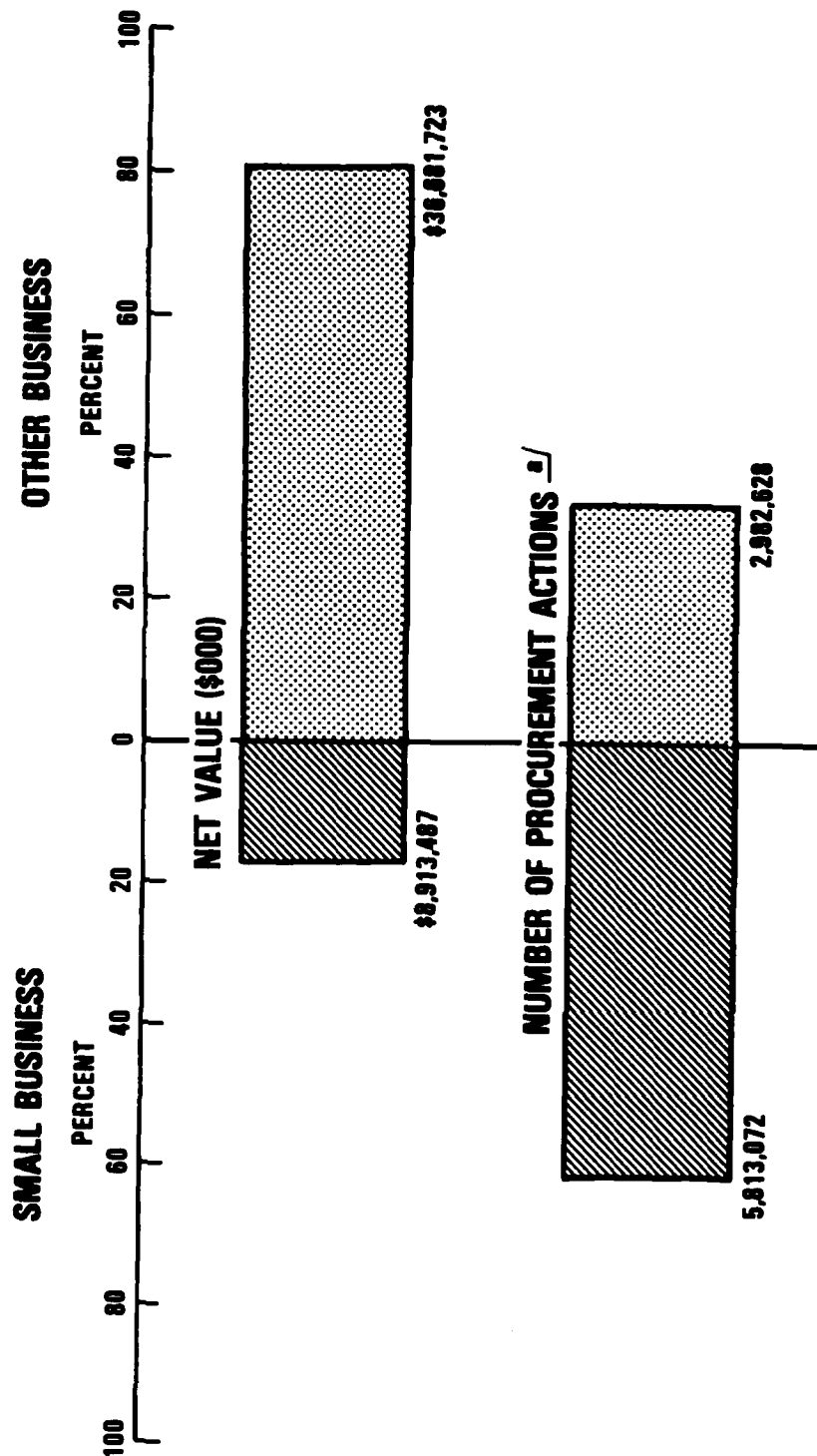
B/ INCLUDES \$13,514 "CHAMPUS" AWARDS.

C/ INCLUDES "OTHER DEFENSE AGENCIES" AWARDS FY 76 \$960,990; FY 77 \$1,237,997.

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

CHART I

FISCAL YEAR 1977



^{a/} AN ACTION MAY AWARD, AMEND, TERMINATE, OR OTHERWISE CHANGE A PRIME CONTRACT.

Table 3
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)

Type of Contractor	FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
TOTAL										
Army	1,177	1,001	1,001	1,110	1,110	1,110	1,110	1,110	1,110	1,110
Navy	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Air Force	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
INTRA-DEPARTMENTAL										
Army	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Navy	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Air Force	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
INTER-DEPARTMENTAL										
Army	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Navy	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Air Force	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
EDUCATIONAL & NON-PROFIT INSTITUTIONS										
Army	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Navy	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Air Force	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
BUSINESS FIRMS FOR WORK IN THE U. S.										
(SUB-TOTAL)										
Army	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Navy	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Air Force	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
SMALL BUSINESS FIRMS										
Army	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Navy	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Air Force	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
SMALL BUSINESS PERCENT OF BUSINESS FIRMS										
Army	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Navy	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001
Air Force	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001	1,001

a/ For Definitions and coverage, See Notes on Coverage.

b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, The Armed Forces Petroleum Purchasing Agency through 31 Dec. 1961. MA Not Available. Prior to FY 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 3 (Continued)
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)		FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
Type of Contractor	TOTAL	\$1,114,273	\$2,114,273	\$1,114,273	\$1,114,273	\$1,114,273	\$1,114,273	\$1,114,273	\$1,114,273	\$1,114,273	\$1,114,273
	Army	7,947,111	6,555,111	6,555,111	6,555,111	6,555,111	6,555,111	6,555,111	6,555,111	6,555,111	6,555,111
	Navy	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111
	Air Force	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111	11,177,111
DEFENSE SUPPLY AGENCY	TOTAL	1,114,273	2,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273
	Army	303,189	1,114,273	303,189	303,189	303,189	303,189	303,189	303,189	303,189	303,189
	Navy	389,104	1,114,273	389,104	389,104	389,104	389,104	389,104	389,104	389,104	389,104
	Air Force	422,980	1,114,273	422,980	422,980	422,980	422,980	422,980	422,980	422,980	422,980
INTRA-GOVERNMENTAL	TOTAL	1,114,273	2,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273
	Army	303,189	1,114,273	303,189	303,189	303,189	303,189	303,189	303,189	303,189	303,189
	Navy	389,104	1,114,273	389,104	389,104	389,104	389,104	389,104	389,104	389,104	389,104
	Air Force	422,980	1,114,273	422,980	422,980	422,980	422,980	422,980	422,980	422,980	422,980
FOR WORK OUTSIDE U. S.	TOTAL	1,114,273	2,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273
	Army	303,189	1,114,273	303,189	303,189	303,189	303,189	303,189	303,189	303,189	303,189
	Navy	389,104	1,114,273	389,104	389,104	389,104	389,104	389,104	389,104	389,104	389,104
	Air Force	422,980	1,114,273	422,980	422,980	422,980	422,980	422,980	422,980	422,980	422,980
FUNCTIONAL & NON-PROFIT INSTITUTIONS	TOTAL	1,114,273	2,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273
	Army	303,189	1,114,273	303,189	303,189	303,189	303,189	303,189	303,189	303,189	303,189
	Navy	389,104	1,114,273	389,104	389,104	389,104	389,104	389,104	389,104	389,104	389,104
	Air Force	422,980	1,114,273	422,980	422,980	422,980	422,980	422,980	422,980	422,980	422,980
BUSINESS FIRMS FOR WORK IN THE U. S.	TOTAL	1,114,273	2,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273
	Army	303,189	1,114,273	303,189	303,189	303,189	303,189	303,189	303,189	303,189	303,189
	Navy	389,104	1,114,273	389,104	389,104	389,104	389,104	389,104	389,104	389,104	389,104
	Air Force	422,980	1,114,273	422,980	422,980	422,980	422,980	422,980	422,980	422,980	422,980
SMALL BUSINESS FIRMS	TOTAL	1,114,273	2,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273
	Army	303,189	1,114,273	303,189	303,189	303,189	303,189	303,189	303,189	303,189	303,189
	Navy	389,104	1,114,273	389,104	389,104	389,104	389,104	389,104	389,104	389,104	389,104
	Air Force	422,980	1,114,273	422,980	422,980	422,980	422,980	422,980	422,980	422,980	422,980
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	TOTAL	1,114,273	2,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273	1,114,273
	Army	303,189	1,114,273	303,189	303,189	303,189	303,189	303,189	303,189	303,189	303,189
	Navy	389,104	1,114,273	389,104	389,104	389,104	389,104	389,104	389,104	389,104	389,104
	Air Force	422,980	1,114,273	422,980	422,980	422,980	422,980	422,980	422,980	422,980	422,980

a/ For definitions and coverage, see Notes on Coverage.
b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, the Armed Forces Petroleum Purchasing Agency.
c/ Includes awards since 1 January 1960, when procurement responsibility for certain common supplies was transferred from the military departments.
* Less than \$500,000.

TABLE 3 (CONTINUED)
AWARDS BY TYPE OF CONTRACTOR (BY FISCAL YEAR) 2/

(AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979
TOTAL	1,352.1	1,352.2	1,242.0	1,041.1	1,175.0	1,047.3	1,112.0		
Army	591.0	591.1	10,430	10,433	11,435	10,473	3,114		
Navy	11,633	13,409	11,931	15,203	15,635	15,442	3,286		
Air Force	9,092	11,071	10,736	11,160	12,485	15,117	3,227		
Defense Supply Agency	3,540	3,774	3,413	5,129	5,651	5,215	1,471		
INTRA-DEPARTMENTAL	1,232	1,232	1,232	1,232	1,232	1,232	1,232		
Army	1,232	1,232	1,232	1,232	1,232	1,232	1,232		
Navy	1,232	1,232	1,232	1,232	1,232	1,232	1,232		
Air Force	1,232	1,232	1,232	1,232	1,232	1,232	1,232		
Defense Supply Agency	1,232	1,232	1,232	1,232	1,232	1,232	1,232		
FOR WORK OUTSIDE U. S.	2,074	2,074	2,074	2,074	2,074	2,074	2,074		
Army	2,074	2,074	2,074	2,074	2,074	2,074	2,074		
Navy	2,074	2,074	2,074	2,074	2,074	2,074	2,074		
Air Force	2,074	2,074	2,074	2,074	2,074	2,074	2,074		
Defense Supply Agency	2,074	2,074	2,074	2,074	2,074	2,074	2,074		
EDUCATIONAL & NON-PROFIT INSTITUTIONS	103	103	103	103	103	103	103		
Army	103	103	103	103	103	103	103		
Navy	103	103	103	103	103	103	103		
Air Force	103	103	103	103	103	103	103		
Defense Supply Agency	103	103	103	103	103	103	103		
BUSINESS FIRMS FOR WORK IN THE U. S.	30,004	30,004	30,004	30,004	30,004	30,004	30,004		
Army	30,004	30,004	30,004	30,004	30,004	30,004	30,004		
Navy	30,004	30,004	30,004	30,004	30,004	30,004	30,004		
Air Force	30,004	30,004	30,004	30,004	30,004	30,004	30,004		
Defense Supply Agency	30,004	30,004	30,004	30,004	30,004	30,004	30,004		
SMALL BUSINESS FIRMS	1,320	1,320	1,320	1,320	1,320	1,320	1,320		
Army	1,320	1,320	1,320	1,320	1,320	1,320	1,320		
Navy	1,320	1,320	1,320	1,320	1,320	1,320	1,320		
Air Force	1,320	1,320	1,320	1,320	1,320	1,320	1,320		
Defense Supply Agency	1,320	1,320	1,320	1,320	1,320	1,320	1,320		
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	10.1	10.1	10.1	10.1	10.1	10.1	10.1		
Army	10.1	10.1	10.1	10.1	10.1	10.1	10.1		
Navy	10.1	10.1	10.1	10.1	10.1	10.1	10.1		
Air Force	10.1	10.1	10.1	10.1	10.1	10.1	10.1		
Defense Supply Agency	10.1	10.1	10.1	10.1	10.1	10.1	10.1		

2/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
3/ INCLUDES 'CAMPUS' AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE. FY 1973, \$316 MILLION;
FY 1974, \$382 MILLION; FY 1975, \$354 MILLION; FY 1976, 14 MILLION; FY 1977, 1 MILLION.
AS OF 3 JANUARY 1977, THE DEFENSE SUPPLY AGENCY CHANGED ITS NAME TO DEFENSE LOGISTICS AGENCY.
* LESS THAN \$500,000.

CHART II

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

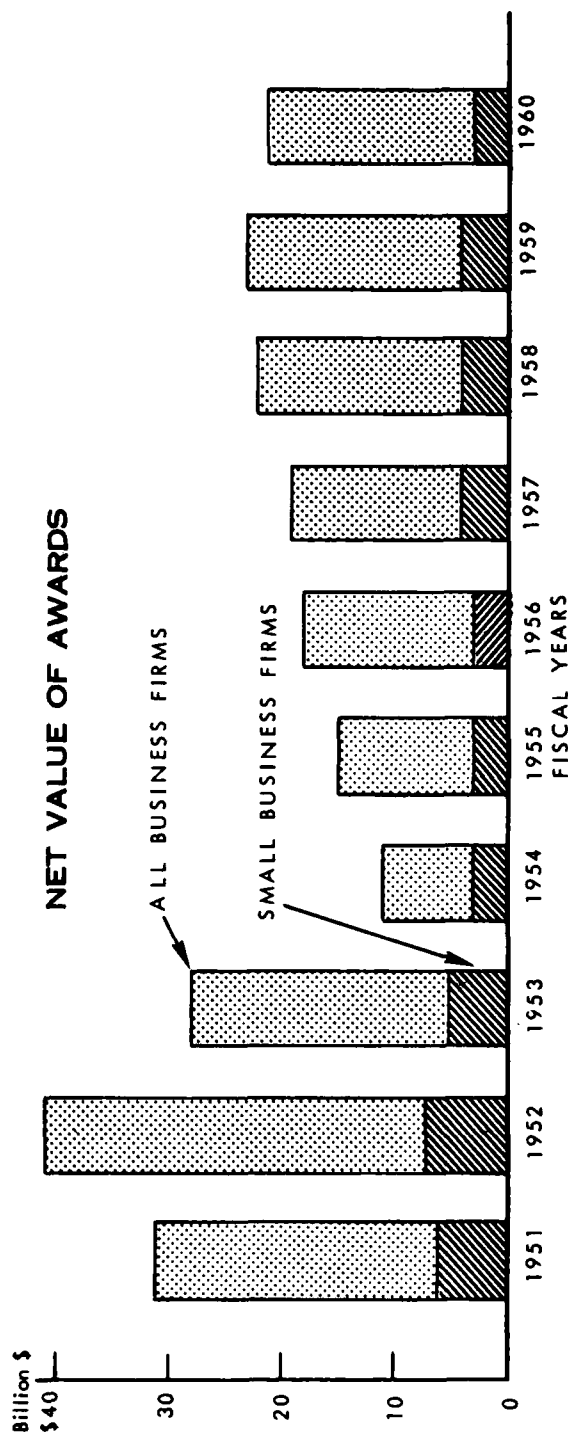
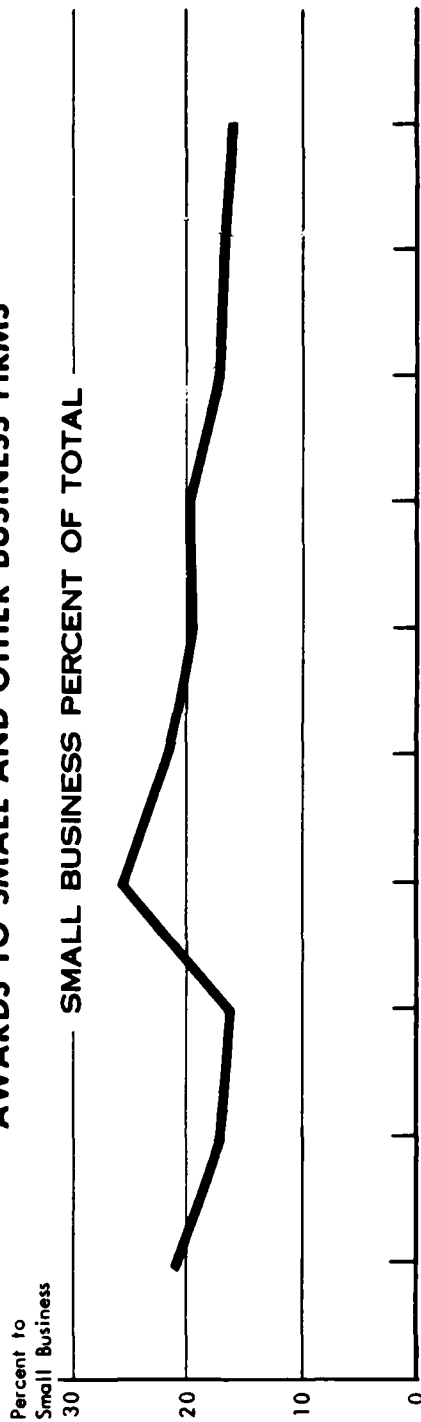


CHART II (Continued)

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

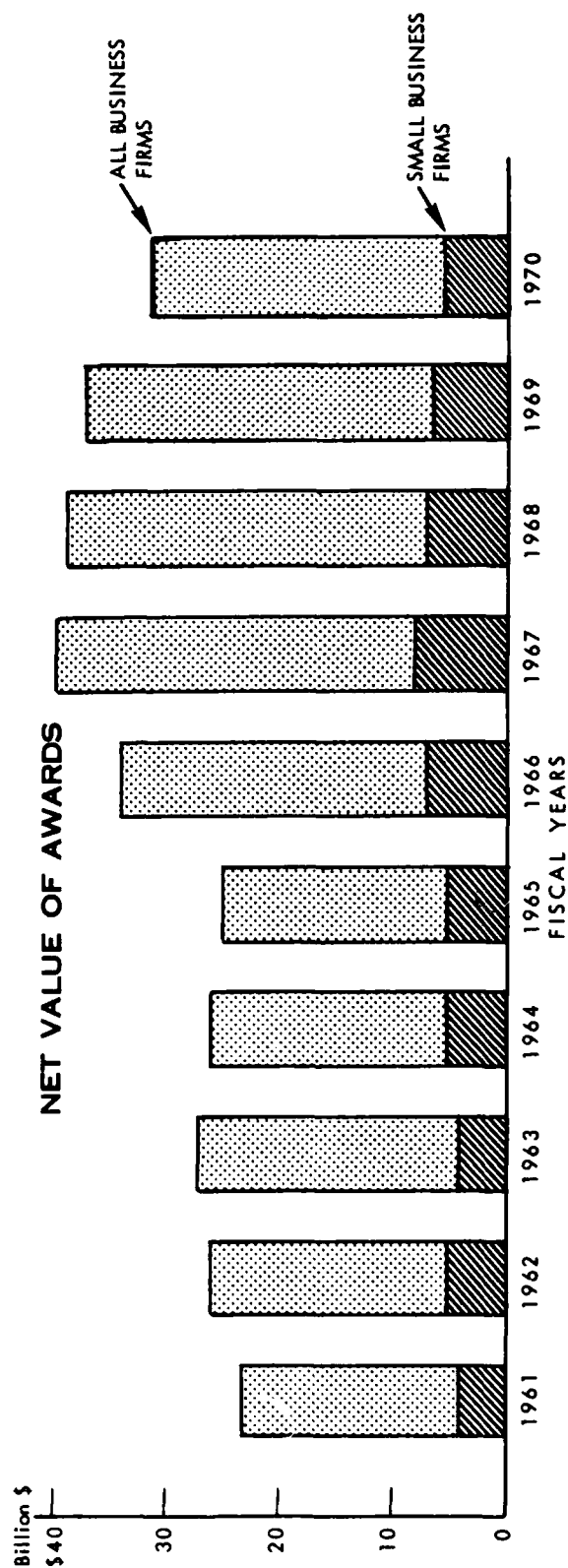
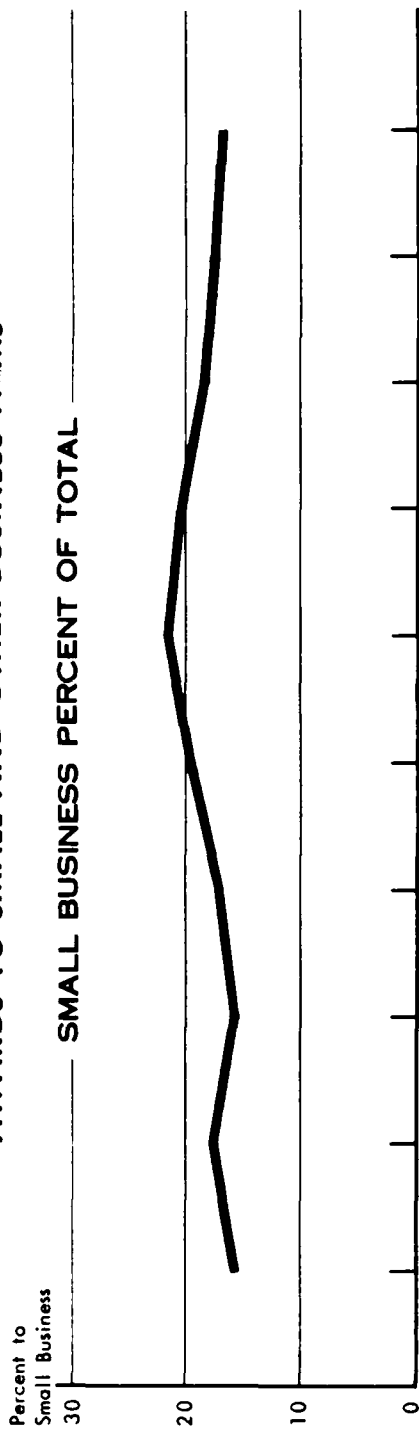
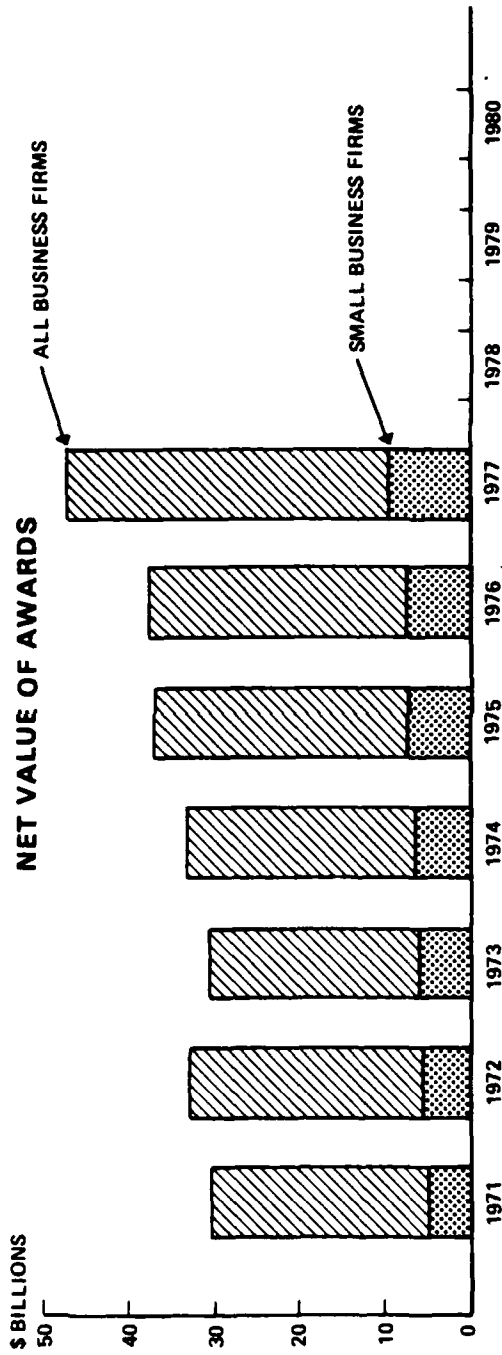
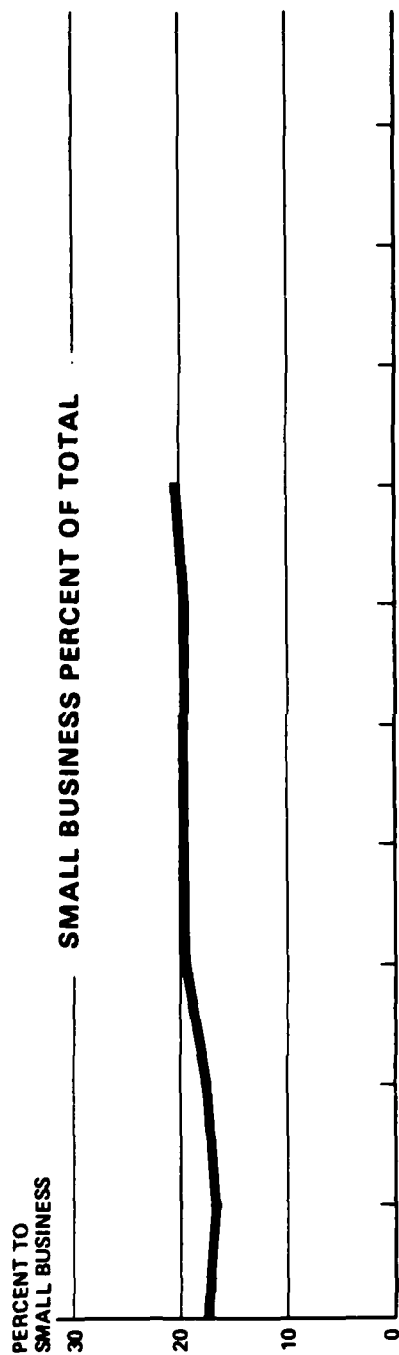


CHART II (Continued)

AWARDS TO SMALL AND OTHER BUSINESS FIRMS



AWARDS PUBLICIZED TO SMALL BUSINESS

The extent to which the small business community was notified of pending procurement actions and its success in competing for the publicized procurement, is shown in Table 4.

The following types of procurement are included in the category, "Publicized to Small Business"; (1) proposed procurements which are synopsized and listed in the Department of Commerce publication, Commerce Business Daily; (2) modifications to contracts which were synopsized; (3) formally advertised procurements which were not published in the Commerce Business Daily; and (4) all other procurements on which small firms were specifically requested to submit proposals. For the most part, not-publicized procurements relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not synopsized, and delivery orders under not synopsized contracts.

During fiscal year 1977, 82.5% of the total awards were publicized to small business compared with 77.6% for fiscal year 1976. Small business did not submit bids on 68.5% of these publicized procurements compared with 65.3% for the preceding year. They were successful in bidding on 23.7% (25.7% last year) of the publicized total and were unsuccessful bidders on 7.7% (8.8% last year).

The portion of military procurement synopsized amounted to 73.7% compared to 67.2% for last year.

Table 4
AWARDS PUBLICIZED TO SMALL BUSINESS A/

Method and Results of Publicizing	TOTAL				ARMY				NAVY			
	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1976		FISCAL YEAR 1977	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING												
TOTAL	B/		B/C/									
INTRAGOVERNMENTAL	\$46,934,731		\$10,472,594									
FOR WORK OUTSIDE U. S.	6,194,527		1,431,106									
EDUCATIONAL & NONPROFIT INSTITUTIONS	2,755,864		644,752									
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	974,904		173,466									
	37,491,410	100.0	45,595,210	100.0	9,369,760	100.0	9,568,585	100.0	12,007,477	100.0	15,210,433	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)												
SYNOPSISIZED	26,156,971	77.6	37,608,353	82.5	6,148,079	71.5	7,696,739	80.4	10,058,173	70.4	12,920,230	84.3
NOT SYNOPSISIZED (SUB-TOTAL)	26,249,249	67.2	33,505,967	73.7	5,212,226	62.3	6,772,173	70.8	5,256,659	71.4	12,037,598	79.1
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	3,997,731	10.3	4,022,386	8.8	995,853	11.7	924,566	9.7	861,514	6.5	882,672	5.8
NOT PUBLICIZED TO SMALL BUSINESS	245,456	0.6	270,355	0.6	77,897	0.9	50,052	0.5	123,296	1.0	125,074	0.8
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	7,602,777	9.6	3,752,031	8.2	862,954	10.3	874,584	9.1	718,220	5.6	759,538	5.0
	6,127,449	16.4	5,805,927	12.7	1,676,467	20.0	1,289,241	13.3	2,312,799	17.9	1,610,731	11.3
	2,114,010	5.6	2,180,830	4.8	545,114	6.5	502,605	6.1	476,905	3.7	473,478	3.2
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)												
SMALL FIRMS WERE SUCCESSFUL BIDDERS	29,156,971	100.0	37,608,353	100.0	6,148,079	100.0	7,696,739	100.0	10,058,173	100.0	12,920,230	100.0
SMALL FIRMS WERE UNsuccessful BIDDERS	7,495,141	25.7	8,313,427	23.7	2,132,514	34.7	2,329,868	30.3	1,917,711	19.0	2,350,442	18.2
SMALL FIRMS DID NOT SUBMIT BIDS	2,553,991	8.8	2,898,941	7.7	767,760	12.2	644,052	8.4	532,567	5.3	516,336	4.0
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	19,445,760	65.3	23,750,727	63.2	3,254,300	52.9	4,714,264	61.3	7,619,104	75.5	10,032,446	77.7
	67,117	0.2	45,138	0.1	13,461	0.2	8,555	0.1	20,587	0.3	17,235	0.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES \$13,514 "CHAMPUS" AWARDS.
C/ INCLUDES "OTHER DEFENSE AGENCIES" AWARDS \$960,990.
* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 4 (Concluded) A/

Method and Results of Publicizing	AIR FORCE				DEFENSE LOGISTICS AGENCY				OTHER DEFENSE AGENCIES			
	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1976		FISCAL YEAR 1977	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING												
TOTAL	915,117,628		117,955,013		5,915,130		6,779,195		1,237,997		1,237,997	
INTRAGOVERNMENTAL	2,566,867		2,504,376		228,915		169,816		80,875		80,875	
FOR WORK OUTSIDE U. S.	758,640		752,184		762,396		1,027,879		10,807		10,807	
EDUCATIONAL & NONPROFIT INSTITUTIONS	386,160		634,430		2,789		3,358		65,034		65,034	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	11,405,581	100.0	15,103,963	100.0	4,929,612	100.0	5,578,142	100.0	1,074,081	100.0	1,074,081	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	9,251,774	81.1	11,795,022	83.3	3,658,965	74.2	4,939,434	88.6	256,928	23.9	256,928	23.9
SYNOPSISIZED	9,353,472	81.2	10,785,845	76.0	2,446,883	49.6	3,061,005	59.2	140,526	13.0	140,526	13.0
NOT SYNOPSISIZED (SUB-TOTAL)	898,382	7.9	1,029,177	7.3	1,212,062	24.6	1,077,569	19.3	108,432	10.1	108,432	10.1
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	61,174 437,168	0.5 7.3	61,408 967,769	0.4 6.8	28,129 1,183,933	0.6 24.0	34,868 1,043,501	0.6 18.7	1,763 106,659	0.2 9.9	1,763 106,659	0.2 9.9
NOT PUBLICIZED TO SMALL BUSINESS	1,371,539	12.0	1,582,155	11.2	962,144	19.5	319,409	5.7	484,431	44.9	484,431	44.9
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	781,268	6.9	786,786	5.6	308,523	6.1	319,299	5.7	12,722	1.2	12,722	1.2
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	9,251,774	100.0	11,795,022	100.0	3,658,965	100.0	4,939,434	100.0	256,928	100.0	256,928	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	1,804,675	15.2	1,888,756	16.3	2,048,257	55.8	2,406,547	48.7	131,072	51.3	131,072	51.3
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	178,429	1.9	180,157	1.5	1,102,737	30.1	1,532,006	31.0	28,338	11.1	28,338	11.1
SMALL FIRMS DID NOT SUBMIT BIDS	7,666,977	82.9	9,915,327	84.1	565,175	15.4	992,445	20.1	96,445	37.6	96,445	37.6
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	9,293	0.1	10,730	0.1	10,776	0.3	6,666	0.2	131	0.1	131	0.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of military prime contract awards to business firms in the United States by procurement program are shown in Table 5 and Chart III for fiscal years 1976 and 1977 and in Table 6 for fiscal years 1955 through 1977. Table 6A further subdivides awards by procurement program by purchasing department for fiscal years 1963 through 1977. The procurement program definitions are identical with those prescribed for use in the Defense Materials System.

Total military procurement from United States business firms for work performed in the United States during fiscal year 1977 totaled \$45,595 million, \$8,001 million (21.2%) higher than in fiscal year 1976. A comparison of fiscal year 1976 and 1977 totals show the principal change to be a \$6,523 million increase for major hard goods. All procurement programs increased during fiscal year 1977. The programs with the largest increases were electronics and communications equipment (\$2,163 million), airframe and spares (\$1,307 million), missiles and space systems (\$838 million), other aircraft equipment (\$462 million), ammunition (\$444 million), and ships (\$432 million).

Table 5
AWARDS BY PROCUREMENT PROGRAM A/

Procurement Program	FISCAL YEAR 1976				FISCAL YEAR 1977			
	F O I A L		DISBURSEMENTS		F O I A L		DISBURSEMENTS	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$46,934,231	100.0	\$7,495,181	15.7	\$57,577,160	100.0	\$9,613,607	16.7
INTRAGOVERNMENTAL	6,194,527				6,200,191			
FOR WORK OUTSIDE U. S.	2,255,364				2,417,499			
EDUCATIONAL & NONPROFIT INSTITUTIONS	876,996				940,580			
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	37,593,830	100.0	\$7,495,181	15.7	39,599,210	100.0	\$9,613,607	16.7
MAJOR HARD GOODS (SUB-TOTAL)	22,794,566	60.6	3,538,543	6.7	41,317,591	99.3	4,113,694	7.2
AIRCRAFT (SUB-TOTAL)	7,030,433	18.7	209,754	3.0	9,007,104	18.4	394,091	3.4
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	4,433,507	11.3	59,476	1.3	5,790,999	12.6	69,092	1.1
AIRCRAFT ENGINES AND RELATED SPARES	1,683,514	4.5	35,873	2.1	1,491,238	9.3	69,507	2.1
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	933,399	2.4	114,475	12.5	1,175,274	12.8	195,492	19.5
MISSILE AND SPACE SYSTEMS	4,737,156	12.5	128,334	2.7	9,999,009	12.2	174,020	4.1
SHIPS	3,791,679	10.1	313,762	6.3	9,220,172	6.3	934,096	10.4
TANK-AUTOMOTIVE (SUB-TOTAL)	3,320,870	3.5	205,437	15.6	1,740,986	3.9	234,228	13.1
COMBAT VEHICLES	937,697	2.5	76,524	8.2	1,172,013	2.0	74,907	6.3
NON-COMBAT VEHICLES	383,173	1.0	128,893	33.6	368,142	1.5	181,601	46.7
WEAPONS	511,817	1.4	110,630	21.6	800,160	1.9	135,006	26.7
AMMUNITION	945,607	2.5	176,678	18.7	1,189,968	3.0	230,067	17.8
ELECTRONICS AND COMMUNICATION EQUIPMENT	4,477,024	11.0	393,768	8.8	9,039,077	19.3	583,062	6.7
SERVICES	3,194,361	8.5	713,862	22.3	3,160,781	7.6	801,708	23.7
ALL OTHER (SUB-TOTAL)	11,604,001	30.9	5,242,776	45.2	16,090,438	48.3	3,692,627	30.5
SUBSISTENCE	1,038,485	2.8	439,163	42.3	1,158,577	2.5	994,236	32.6
TEXTILES, CLOTHING AND EQUIPAGE	478,942	4.3	327,934	68.5	980,747	1.2	374,009	39.4
FUELS & LUBRICANTS (SUB-TOTAL)	2,268,459	6.0	741,543	32.7	4,725,677	3.9	894,093	18.9
PETROLEUM	2,175,574	5.8	713,623	32.9	4,086,697	3.9	833,132	18.5
OTHER FUELS & LUBRICANTS	93,154	0.2	24,403	26.2	96,690	0.1	22,171	23.9
SEPARATELY PROCURED CONTAINERS & HANDLING EQUIP.	3,727	0.0	3,517	94.4	386	0.0	198	38.8
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	1,386,212	3.7	474,233	34.2	1,774,008	3.9	984,093	26.4
BUILDING SUPPLIES	54,345	0.1	40,239	74.0	96,953	0.2	90,713	96.1
CONSTRUCTION EQUIPMENT	1,480	0.0	1,480	100.0	1,480	0.0	1,480	100.0
PRODUCTION EQUIPMENT	102,480	0.3	16,209	15.6	113,081	0.2	17,906	15.7
CONSTRUCTION EQUIPMENT	70,030	0.2	13,829	19.7	114,256	0.3	20,738	21.3
MEDICAL & DENTAL SUPPLIES & EQUIPMENT	149,687	0.4	27,629	18.5	182,969	0.3	30,016	21.6
PHOTOGRAPHIC EQUIPMENT & SUPPLIES	58,273	0.2	7,728	13.3	71,362	0.2	11,018	18.2
MATERIALS HANDLING EQUIPMENT	40,666	0.1	16,608	40.8	82,628	0.2	31,035	37.4
ALL OTHER SUPPLIES & EQUIPMENT	906,702	2.4	353,354	38.8	1,115,589	2.1	487,903	43.7
CONSTRUCTION	2,247,224	6.0	1,250,487	55.6	4,784,140	3.9	1,313,473	27.2
ALL ACTIONS OF LESS THAN \$10,000	4,885,585	10.3	2,100,430	48.0	9,127,569	9.3	4,101,901	48.5

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES "CHAMPUS" AWARDS OF \$13,514.

C/ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

CHART III

AWARDS BY PROCUREMENT PROGRAM

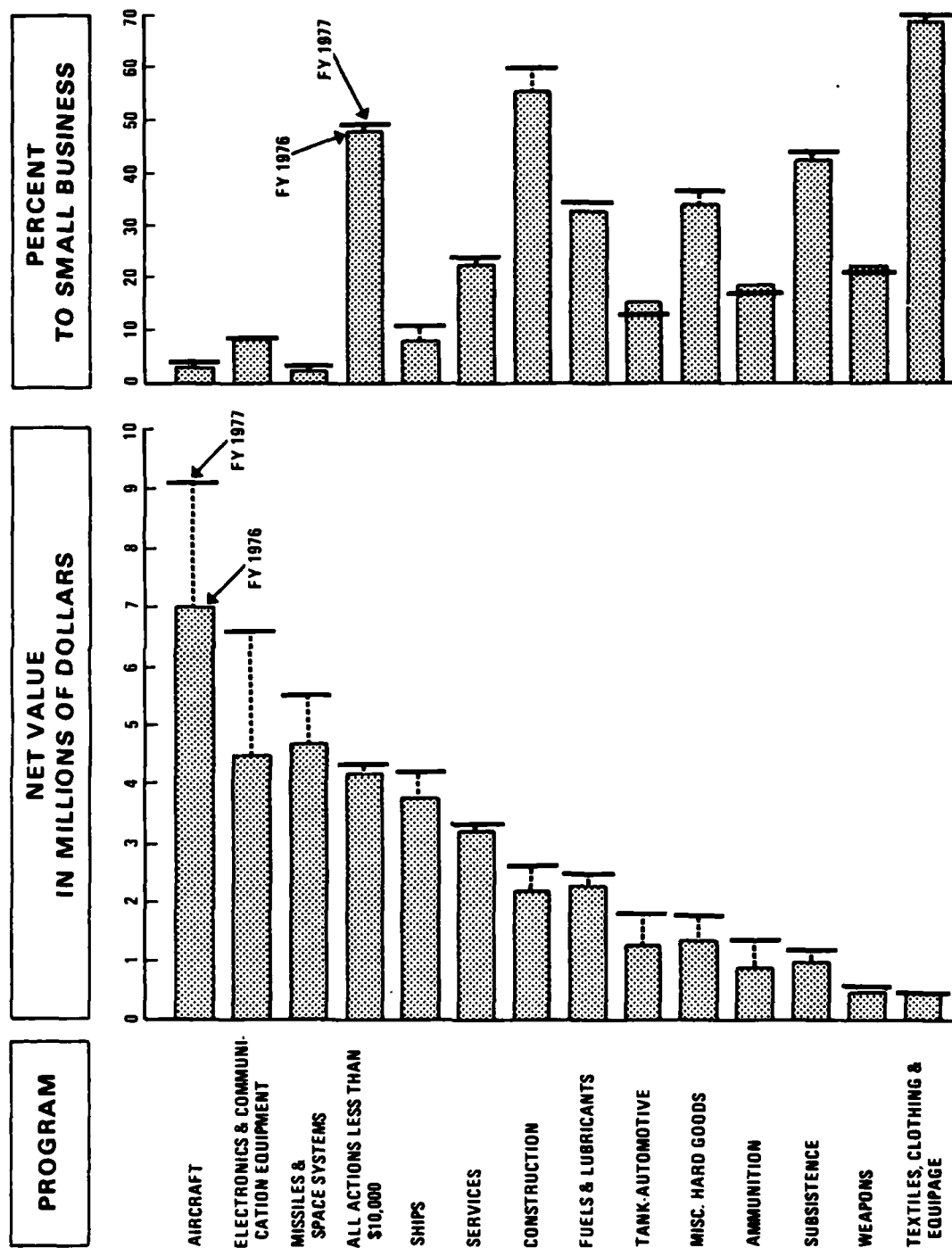


Table 6 (Continued)

AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) a/

[illegible]

For Definitions and Coverage, See Notes on Coverage.

Table 6 (Continued)
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) 2/

Net Value (\$000)

Major Program	FY 1969	FY 1970	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY '69	FY '70	FY '71	FY '72	FY '73	FY '74	FY '75
TOTAL	\$11,486,266	\$12,979,291	\$14,216,027	\$18,291,601	\$19,429,704	\$20,131,124	\$23,798,298							
INTERAGENCY TOTAL FOR WORK UNDER THE U. S. EDUCATIONAL AND NON-PROFIT INSTITUTIONS	1,219,235 2,676,093 759,842	1,638,531 2,406,849 739,629	1,533,395 2,072,628 708,338	2,524,968 2,009,107 750,899	3,038,079 2,178,380 734,824	3,340,499 2,869,636 800,318	5,040,952 2,805,827							
ALL BUSINESS FIRMS FOR WORK IN THE U. S.														
(SUB-TOTAL)	27,431,026	25,191,548	25,008,466	31,084,727	30,657,136	31,231,862	37,111,878	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
MAJOR HARD GOODS (SUB-TOTAL)	25,177,487	20,439,786	20,194,949	25,085,479	19,447,476	20,769,171	22,183,743	67.6	65.7	66.8	64.9	64.1	62.5	59.8
Aircraft	8,316,897	6,592,153	6,866,476	7,550,559	6,139,559	6,880,779	6,700,514	22.3	21.1	22.8	22.9	20.6	19.5	18.1
Missile and Space Systems	5,234,625	4,765,108	4,454,435	4,972,942	4,429,273	4,225,507	4,556,021	14.0	15.3	14.7	15.1	11.5	12.7	12.4
Ships	1,457,226	1,628,713	2,495,462	2,277,248	2,114,524	3,704,370	3,536,117	3.9	5.2	8.3	6.9	6.9	11.1	9.5
Tank-Automotive	976,166	973,443	833,922	634,173	634,173	724,467	948,869	2.6	3.1	2.8	2.0	2.1	2.2	2.6
Weapon	340,203	350,082	300,402	350,082	343,683	398,245	437,745	1.7	1.1	1.1	1.1	1.1	1.2	1.2
Ammunition	626,473	5,000,132	2,583,116	3,700,189	3,538,821	1,535,389	1,294,387	13.0	4.7	7.1	7.5	7.3	4.6	3.5
Electronics and Communications Equipment	4,852,311	3,160,008	3,061,098	3,700,189	3,538,821	3,697,414	4,671,070	10.1	10.2	10.1	11.2	11.5	11.1	11.5
SERVICES	2,934,176	2,934,176	2,651,924	2,709,816	2,680,070	2,667,590	3,064,475	7.9	9.4	8.8	8.2	8.7	8.0	8.2
ALL OTHER (SUB-TOTAL)	2,169,433	7,749,534	7,371,643	8,211,434	8,519,250	9,806,101	11,866,660	24.5	24.9	22.4	24.9	27.8	29.5	32.0
Substance	1,106,775	946,526	888,784	773,581	700,926	975,254	1,052,515	2.9	3.0	2.9	2.9	2.6	2.9	2.8
Textiles, Clothing & Equipment	623,172	406,103	276,146	393,877	359,509	497,602	458,326	1.6	1.3	0.9	1.1	1.1	1.5	1.2
Food and Lubricants	1,181,232	1,014,329	849,146	976,071	959,509	1,690,453	2,160,054	3.2	3.3	2.8	3.0	3.1	5.1	5.3
Miscellaneous Hard Goods	1,596,183	1,235,983	957,115	1,155,020	1,226,326	1,284,986	1,387,550	4.3	4.0	3.2	3.5	3.0	3.9	3.7
Construction	1,334,699	1,027,293	1,327,105	1,666,651	1,773,853	1,675,566	2,707,025	3.6	3.3	4.4	5.2	5.3	5.0	7.3
All Actions of Less Than \$1,000	3,326,672	3,103,781	3,077,314	3,246,279	3,412,683	3,682,200	4,101,190	8.9	10.0	10.2	9.2	11.1	11.1	11.0
SMALL BUSINESS FIRMS FOR WORK IN THE U. S.														
(SUB-TOTAL)	6,515,531	5,253,660	4,949,371	5,753,497	6,000,815	6,487,091	7,414,369	17.5%	16.8%	16.5%	17.4%	19.0%	19.5%	20.0
MAJOR HARD GOODS (SUB-TOTAL)	1,409,642	1,071,062	911,075	1,481,144	1,301,849	1,391,747	1,559,079	5.2	5.2	4.5	5.4	6.7	6.7	6.7
Aircraft	240,603	175,688	145,788	227,603	164,709	183,011	227,765	2.7	2.7	2.2	2.7	2.7	2.8	2.8
Missile and Space Systems	94,211	86,786	69,040	105,971	120,281	132,126	133,464	1.8	1.8	1.5	1.5	1.5	1.5	1.5
Ships	171,280	116,502	87,122	117,418	142,492	236,661	257,766	11.8	7.1	3.5	5.1	6.4	7.3	7.3
Tank-Automotive	105,610	96,510	84,675	76,845	100,967	139,403	128,893	10.8	11.1	9.7	11.8	11.0	12.7	13.6
Weapon	96,750	48,299	29,349	44,173	43,495	65,721	106,352	15.4	14.2	9.8	9.8	12.7	16.8	24.3
Ammunition	432,178	591,888	216,184	392,927	370,456	250,474	194,607	8.9	8.3	10.1	15.3	16.5	16.3	14.8
Electronics & Communications Equipment	347,210	290,327	280,107	377,610	359,447	404,948	449,232	9.2	9.4	9.2	10.2	10.2	11.0	9.6
SERVICES	656,254	900,409	642,182	510,498	574,971	583,303	640,341	22.5	19.8	18.2	18.6	21.5	21.9	20.9
ALL OTHER (SUB-TOTAL)	4,847,965	4,182,598	3,554,116	4,272,353	4,698,966	5,122,041	5,855,590	47.6	46.5	48.2	48.2	48.3	45.6	44.5
Substance	241,475	211,485	147,791	394,545	381,755	444,506	278,949	1.6	1.6	1.2	1.2	1.2	1.2	1.2
Textiles, Clothing & Equipment	241,475	211,485	147,791	394,545	381,755	444,506	278,949	1.6	1.6	1.2	1.2	1.2	1.2	1.2
Food and Lubricants	276,613	276,613	276,613	304,176	241,916	309,118	292,435	51.6	52.0	64.0	61.0	67.7	62.1	63.9
Miscellaneous Hard Goods	579,888	499,042	359,379	413,146	360,649	413,781	604,078	23.4	22.7	34.0	31.2	33.4	24.5	28.0
Construction	955,444	627,016	599,916	994,075	1,041,089	467,692	511,958	35.3	35.3	33.4	35.2	37.8	36.4	36.9
All Actions of Less Than \$1,000	1,635,661	1,529,772	1,486,556	1,992,584	1,698,517	1,742,201	1,957,884	49.2	49.3	48.4	49.1	48.6	47.3	47.7

2/ For Definitions and Coverage, See Notes on Coverage.
3/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS).
Not included elsewhere in this table. FY 1971, \$316,026; FY 1974, \$382,059; FY 1975, \$354,032.

Table 6 (Concluded)

AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) 2/

Net Value (\$000)		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979		FY 1980		FY 1981		FY 1976		FY 1977		FY 1978		FY 1979	
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A/ For Definitions and Coverage see Notices on Coverage.
B/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS). FY 1976, \$14 M.; FY 1977, 1 M.;

TABLE 6a

AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

MAJOR PROGRAM	FISCAL YEAR 1963					FISCAL YEAR 1964				
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$7,113,117	\$5,822,015	\$1,403,112	\$1,117,100	\$7,436,004	\$7,113,117	\$5,111,063	\$1,400,117	\$7,436,004	\$7,436,004
MAJOR HARD GOODS (SUB-TOTAL)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Aircraft	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Missile and Space Systems	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Ships	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Tram-Aut motive	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Weapons	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Ammunition	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Electronics & Communications Equip.	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
SERVICES	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
ALL OTHER (SUB-TOTAL)	6,113,117	4,822,015	3,403,112	2,117,100	6,436,004	6,113,117	4,111,063	3,400,117	6,436,004	6,436,004
Subsistence	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Textiles, Clothing and Equipment	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Fuels and Lubricants	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Miscellaneous Hard Goods	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Construction	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
All Actions of Less than \$10,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
ALL BUSINESS FIRMS IN THE U.S.	\$5,113,117	\$4,122,015	\$2,403,112	\$1,117,100	\$5,436,004	\$5,113,117	\$4,111,063	\$2,399,117	\$5,436,004	\$5,436,004
MAJOR HARD GOODS (SUB-TOTAL)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Aircraft	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Missile and Space Systems	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Ships	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Tram-Aut motive	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Weapons	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Ammunition	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Electronics & Communications Equip.	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
ALL OTHER (SUB-TOTAL)	4,113,117	3,122,015	1,403,112	1,117,100	4,436,004	4,113,117	3,111,063	1,399,117	4,436,004	4,436,004
Subsistence	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Textiles, Clothing and Equipment	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Fuels and Lubricants	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Miscellaneous Hard Goods	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Construction	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
All Actions of Less than \$10,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000

a/ For Definitions and Coverage, See Notes on Coverage.

TABLE 6a (Continued)

TABLE 6a (Concluded)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a

(Amounts in Thousands)

MAJOR PROGRAM	FISCAL YEAR 1975					FISCAL YEAR 1976				
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$ 27,116,474	\$4,533,355	\$13,374,410	\$10,410,462	\$8,768,502	\$37,223,430	\$8,325,760	\$12,887,877	\$11,401,121	\$5,825,112
MAJOR HARD GOODS (SUB-TOTAL)	22,115,763	4,440,490	12,424,111	7,401,260	1,941,902	22,115,763	4,440,490	12,424,111	7,401,260	1,941,902
Air Force	1,700,516	457,262	2,435,236	3,073,063	1,325	7,030,413	518,184	1,854,803	4,665,153	5,411
Naval and Space Systems	4,595,021	1,210,038	1,421,018	1,930,765	1,802	4,717,154	1,026,502	1,742,123	1,948,343	166
Life	3,536,117	7,310	3,488,209	247	39,551	3,791,479	1,255,669	3,755,669	251	30,404
Power and motive	944,889	697,531	4,506	34,957	11,995	1,320,870	1,245,753	1,341	42,122	11,444
Weapons	437,765	151,446	14,344	81,892	443	511,817	233,117	194,958	83,316	424
Ammunition	1,294,397	690,317	2,324,488	140,347	275	571,003	571,003	265,320	106,042	42
Electronics & Communications Equip.	4,671,070	845,708	1,575,690	1,723,921	126,551	4,477,024	860,425	1,506,834	1,678,591	110,770
SERVICES	3,064,475	934,551	1,139,136	62,109	10,277	3,394,341	1,015,070	1,113,444	1,057,302	8,345
ALL OTHER (SUB-TOTAL)	11,294,640	3,093,624	2,472,601	1,951,109	4,433,266	11,008,493	2,453,791	2,113,365	1,875,115	4,755,692
Textiles, Clothing and Equipment	1,052,515	206,378	42,521	91,578	712,128	1,038,485	172,555	32,258	80,638	752,434
Fuel and Lubricants	456,326	39,203	11,521	11,594	34,014	478,942	28,046	13,296	13,296	413,443
Miscellaneous Hard Goods	2,410,094	8,342	17,372	1,349	2,117,591	2,246,455	2,046,750	20,312	21,560	2,197,597
Construction	1,387,550	305,736	205,325	204,513	671,576	1,384,412	1,210,171	194,866	21,400	676,334
All Activities of Less than \$10,000	2,707,025	1,468,103	598,406	2,614,52	1,196	2,247,224	1,109,052	645,164	1,355,673	621
	4,101,150	1,096,422	664,140	1,327,423	433,946	4,101,585	1,109,052	1,007,167	1,355,673	717,693
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$ 12,329,403	\$2,329,002	\$5,371,487	\$2,550,145	\$1,953,166	\$12,553,820	\$2,645,166	\$5,210,434	\$2,413,203	\$2,575,142
MAJOR HARD GOODS (SUB-TOTAL)	9,023,915	1,846,494	3,845,559	2,013,196	32,261	9,023,915	1,846,494	3,845,559	2,013,196	32,261
Air Force	1,777,875	108,734	570,174	1,057,517	1,122	2,217,241	6,311,007	11,553,096	10,551,445	302,487
Naval and Space Systems	1,027,246	224,408	403,279	392,579	6,646	1,846,494	1,214,368	2,113,181	2,222,295	11,625
Life	821,763	2,092	812,984	41	6,646	4,245,372	1,214,368	4,172,402	3,831	4,331
Power and motive	332,587	322,576	440	7,419	2,052	1,740,456	1,740,456	6,634	30,650	11
Weapons	130,297	74,435	30,444	24,140	15	328,024	328,024	195,437	121,458	2,001
Ammunition	376,450	270,142	79,437	16,704	57	1,275,804	1,275,804	300,092	177,744	11
Electronics & Communications Equip.	1,262,407	252,494	472,034	918,437	22,336	6,639,677	521,334	2,336,592	2,379,542	125,144
SERVICES	1,061,488	241,408	492,208	275,423	1,900	3,393,901	1,154,363	94,681	1,227,937	3,300
ALL OTHER (SUB-TOTAL)	3,103,140	774,703	4,477,420	641,46	1,231,036	3,393,901	1,154,363	2,403,702	2,094,401	2,375,742
Textiles, Clothing and Equipment	269,536	31,543	4,705	20,259	200,597	1,154,363	214,560	3,657	35,509	864,442
Fuel and Lubricants	111,295	3,540	4,605	2,11	101,035	1,154,363	64,874	17,325	16,001	444,197
Miscellaneous Hard Goods	573,374	25,054	1,432	800	569,086	2,555,577	7,914	12,264	13,354	2,492,045
Construction	646,422	51,806	19,295	64,413	112,626	1,775,048	361,468	301,064	275,461	515,557
All Activities of Less than \$10,000	476,178	336,509	145,117	146,100	1,556	2,544,340	1,338,376	687,332	320,469	6,140
	1,065,847	251,173	259,116	361,460	1,41,738	4,347,946	1,171,962	1,002,062	1,373,617	780,778

a/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
b/ INCLUDES OTHER DEFENSE AGENCY AWARDS.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK

The net value of military prime contract awards for research, development, test and evaluation work (RDT&E) for fiscal years 1959 through 1977 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the U. S. and orders to other government agencies, amounted to \$7,826 million in fiscal year 1977 and accounted for 16.8% of all military procurement. In fiscal year 1976, the comparable dollar amount was \$6,726 million which was 17.5% of total awards.

Between fiscal year 1959 and fiscal year 1963 there was an annual increase in the dollar value of awards for RDT&E work. Following two years of decline, awards for RDT&E procurement increased to \$6,436 million in fiscal year 1968. After two years of decline to \$5,399 million in fiscal year 1970, awards for RDT&E increased in each subsequent year to \$6,266 million in fiscal year 1973, declined in fiscal year 1974 to \$5,775 million, and again increased to \$6,257 million in fiscal year 1975, and to \$6,726 million during fiscal year 1976. An increase during fiscal year 1977 brings the RDT&E awards total to \$7,826 million.

Contract awards for RDT&E by procurement program are shown for fiscal years 1959 through 1977 in Table 8. The percentages shown represent the proportions the RDT&E awards in each program are of the totals shown in Table 6.

The following table distributes the RDT&E dollars awarded to business firms and educational and nonprofit institutions for fiscal year 1977 and shows that 4.3% was awarded for research, 87.6% for development, and 8.1% for management and support. Corresponding percentages for fiscal year 1976 respectively were 4.2%, 86.5%, and 9.3%.

Small business firms in fiscal year 1977 acquired 5.5% of all prime contracts for RDT&E work receiving 25.4% of all research contracts, 4.5% of the development contracts and 11.1% of the contracts for management and support.

RESEARCH, DEVELOPMENT, TEST AND EVALUATION AWARDS

FISCAL YEAR 1976 AND FISCAL YEAR 1977

(Amounts in Millions)		Total		Research		Development		Management and Support	
Type of Contractor		FY 1976	FY 1977	FY 1976	FY 1977	FY 1976	FY 1977	FY 1976	FY 1977
TOTAL		\$6,887.6	\$7,911.3	\$291.9	\$337.2	\$5,957.1	\$6,920.1	\$638.6	\$654.0
Intragovernmental		128.1	64.8	5.4	4.7	114.3	49.5	8.4	10.6
For Work Outside U. S.		32.9	20.0	1.7	0.4	16.2	13.3	15.0	6.3
Total, except Intragovernmental & Work Outside U. S.		6,726.6	7,826.4	284.8	332.0	5,826.6	6,857.4	615.2	637.0
Business Firms		6,028.3	7,120.9	145.1	178.3	5,472.3	6,510.0	410.9	432.6
Small Firms		311.4	389.1	35.7	45.2	231.9	295.9	43.8	48.0
Large Firms		5,716.9	6,731.8	109.4	133.1	5,240.4	6,214.1	367.1	384.6
Percent to Small Firms		5.2%	5.5%	24.6%	25.4%	4.2%	4.5%	10.7%	11.1%
Educational & Nonprofit Institutions		698.2	705.6	139.7	153.8	354.3	347.4	204.2	204.4

Table 7

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION, WORK, BY TYPE OF CONTRACTOR ^{a/}
(Amounts in Thousands)

Type of Contractor	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965
TOTAL							
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	NA	NA	\$2,300,577	\$2,115,000	\$2,344,894	\$5,812,497	\$4,700,496
	NA	NA	7,800	15,945	18,345	40,830	26,743
	NA	NA	18,389	13,904	13,408	25,288	38,291
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	\$5,749,057	\$9,551,054	\$2,414,402	\$2,415,407	\$2,415,444	\$5,746,579	\$4,725,802
ARMY	172,931	175,045	155,756	175,370	175,116	1,019,078	1,016,143
NAVY	1,594,372	1,580,122	1,405,775	1,097,945	1,210,442	1,061,819	971,359
Air Force	3,211,754	3,215,207	3,901,951	4,211,532	4,101,685	3,685,282	2,738,300
PERCENT OF ALL MILITARY PROCUREMENT							
ARMY	22.45	15.05	15.75	15.75	14.45	21.45	18.24
NAVY	17.8	23.0	30.0	14.4	15.5	12.3	11.4
Air Force	29.2	32.8	36.3	49.2	35.7	36.5	29.8
EDUCATIONAL & NON-PROFIT INSTITUTIONS							
ARMY	340,465	316,809	373,638	405,127	505,805	621,794	652,344
NAVY	91,399	63,790	45,288	47,686	137,171	137,171	125,671
Air Force	44,948	122,562	153,136	145,946	170,076	168,571	165,590
	154,068	130,453	191,914	233,797	252,352	316,012	365,090
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS							
ARMY	85.24	81.45	81.54	85.14	86.14	90.45	86.04
NAVY	65.2	47.3	18.4	18.1	83.0	80.7	75.9
Air Force	97.1	97.6	95.4	91.1	96.1	96.3	92.7
	95.5	91.2	81.2	82.2	79.8	92.8	93.0
BUSINESS FIRMS FOR WORK IN THE UNITED STATES							
ARMY	1,818,592	5,234,245	5,044,764	5,230,470	5,108,449	5,114,805	4,069,458
NAVY	681,532	651,551	607,068	736,226	748,735	886,307	860,465
Air Force	1,459,374	1,457,560	1,332,659	1,453,049	1,048,546	893,248	805,779
	3,057,686	3,084,834	3,710,037	3,980,595	3,849,533	3,369,270	2,373,210
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS							
ARMY	21.54	24.65	24.54	21.74	1.04	19.45	16.14
NAVY	13.7	14.1	11.5	11.5	13.2	15.6	16.3
Air Force	16.7	21.6	18.6	11.9	13.7	10.6	9.7
	28.2	32.0	35.2	37.1	34.4	34.5	27.0
SMALL BUSINESS FIRMS							
ARMY	109,062	179,687	161,307	171,126	147,470	189,704	180,443
NAVY	51,855	42,855	28,598	41,958	52,636	53,795	51,888
Air Force	66,744	79,457	72,278	85,046	75,801	69,811	65,252
	51,363	57,375	60,431	70,080	69,533	66,078	63,363
SMALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS							
ARMY	3.54	3.45	2.94	3.54	3.54	3.74	4.44
NAVY	7.7	6.2	4.7	5.7	6.6	6.1	5.8
Air Force	5.8	5.5	5.4	8.1	7.1	7.8	8.1
	1.7	1.9	1.6	1.8	1.8	2.0	2.7

^{a/} For Definitions and Coverage, See Notes on Coverage.
NA - Not Available.

Table 7 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR

(Amounts in Thousands)

Type of Contractor	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970	FY 1971	FY 1972
TOTAL	\$2,351,452	\$2,695,617	\$2,531,501	\$2,634,452	\$2,406,867	\$2,558,698	\$2,865,784 b/
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	25,305	12,708	19,373	3,702	9,837	14,826	25,317
	52,553	67,466	75,689	69,244	77,634	46,889	40,863
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	\$2,277,431	\$2,615,363	\$2,456,439	\$2,453,366	\$2,399,395	\$2,496,283	\$2,799,604
Army	1,240,640	1,275,280	1,272,224	1,219,000	1,073,046	1,089,848	1,019,893
Navy	1,160,984	1,578,415	1,681,142	1,564,213	1,745,687	2,097,086	1,752,269
Air Force	2,875,807	3,161,668	3,483,073	3,160,153	2,480,663	2,310,249	2,627,315 c/
Defense Supply Agency							
PERCENT OF ALL MILITARY PROCUREMENT	15.2%	14.8%	16.0%	15.7%	16.9%	17.8%	17.2%
Army	12.2	11.4	10.6	10.8	12.2	14.2	17.2
Navy	12.5	12.7	13.7	14.3	18.0	19.0	14.7
Air Force	28.8	27.9	31.0	28.2	26.0	25.1	25.4
Defense Supply Agency							
EDUCATIONAL & NON-PROFIT INSTITUTIONS	508,476	643,474	658,474	613,276	627,247	592,866	631,196
Army	141,710	151,656	119,470	144,261	132,979	117,844	120,315
Navy	175,578	203,011	204,374	190,903	188,931	196,030	218,713
Air Force	281,088	288,807	334,630	308,112	305,337	278,982	296,168
Defense Supply Agency							0
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS	80.0%	80.1%	80.3%	84.7%	84.0%	84.4%	84.1%
Army	28.5	26.1	28.0	29.3	27.1	23.8	20.5
Navy	91.7	94.2	93.6	94.0	92.7	89.4	89.4
Air Force	90.8	82.5	84.0	82.7	84.2	86.4	87.2
Defense Supply Agency							
BUSINESS FIRMS FOR WORK IN THE UNITED STATES	4,679,055	5,371,889	5,777,465	5,320,090	4,772,149	4,904,127	5,168,408
Army	1,095,930	1,123,624	1,152,754	1,074,739	940,067	971,804	1,099,178
Navy	985,406	1,375,404	1,476,768	1,393,310	1,556,756	1,901,056	1,537,556
Air Force	2,594,719	2,872,861	3,148,443	2,852,041	2,275,326	2,031,267	2,331,359
Defense Supply Agency							315
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS	13.5%	13.5%	14.6%	14.3%	15.3%	16.2%	15.7%
Army	11.0	10.3	9.8	9.6	10.9	12.9	16.1
Navy	10.9	11.3	12.2	12.8	16.4	17.6	13.2
Air Force	26.8	26.1	29.0	26.4	23.8	22.9	23.3
Defense Supply Agency							
SMALL BUSINESS FIRMS	205,025	212,505	195,602	197,582	189,110	183,292	255,648
Army	60,700	55,224	57,183	52,420	52,420	51,833	61,257 b/
Navy	77,287	97,635	83,827	80,409	66,624	63,911	81,625
Air Force	67,058	59,686	54,292	56,801	70,066	67,555	77,551
Defense Supply Agency							175
SMALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS	4.1%	4.0%	3.4%	3.7%	4.0%	3.7%	4.9%
Army	5.5	4.9	5.0	5.6	5.6	5.3	7.2 b/
Navy	7.8	7.1	5.7	5.8	4.3	3.4	5.5
Air Force	2.6	2.1	1.7	2.0	3.1	3.3	3.3
Defense Supply Agency							55.6

b/ For definitions and coverage, see Notes on Coverage.

c/ Includes "Other Defense Agency" awards. Total, \$100,361; Small Business \$19,095.

Exclusive of these awards, Small Business percentage is 6.0%.

d/ Defense Supply Agency had no EDTR contracts prior to Fiscal Year 1972.

e/ Less than 0.05 percent.

Table 7 (Concluded)
AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR ^{a/}
(Amounts in Thousands)

Type of Contractor	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1977	FY 1978
TOTAL	\$1,307,624 ^{b/}	\$1,759,047 ^{b/}	\$1,319,720 ^{b/}	\$6,087,536 ^{b/}	\$1,787,932 ^{b/}	\$1,911,282 ^{b/}	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U. S.	16,521	31,685	37,809	128,139	104,462	64,805	
	25,046	29,226	25,241	32,967	7,163	20,033	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U. S.	1,291,103	1,727,362	1,281,911	5,959,397	1,683,470	1,846,477	
Army	1,400,159	1,451,795	1,275,568	1,379,538	1,275,568	1,275,568	
Navy	2,507,743	1,949,484	1,990,377	2,110,554	2,110,554	2,645,643	
Air Force	2,507,743	2,373,853	3,000,725	2,936,378	832,614	3,355,668	
Defense Supply Agency	1,491	0	0	0	0	0	
PERCENT OF ALL MILITARY PROCUREMENT	26.0%	17.0%	16.5%	17.5%	16.7%	16.0%	
Army	17.9	14.7	14.7	14.1	13.8	16.8	
Navy	21.0	16.1	14.5	18.3	15.2	17.0	
Air Force	27.4	24.2	27.8	24.9	20.0	23.8	
Defense Supply Agency	*	0.0	0.0	0.0	0.0	0.0	
EDUCATIONAL & NONPROFIT INSTITUTIONS	609,625	627,484	655,189	658,190	163,731	705,566	
Army	115,838	103,232	90,736	206,859	13,811	114,465	
Navy	213,018	209,209	260,335	275,119	22,043	294,664	
Air Force	279,653	275,043	304,098	316,172	58,719	296,437	
Defense Supply Agency	1,156	0	0	0	0	0	
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NONPROFIT INSTITUTIONS	82.4%	77.9%	77.5%	74.6%	79.5%	74.4%	
Army	62.8	57.9	57.6	61.6	58.5	59.9	
Navy	91.4	88.7	84.9	87.3	88.5	92.2	
Air Force	84.2	79.9	81.4	81.8	82.2	68.2	
Defense Supply Agency	76.3	0.0	0.0	0.0	0.0	0.0	
BUSINESS FIRMS FOR WORK IN THE UNITED STATES	5,456,391	5,147,652	5,601,481	6,028,280	1,514,576	7,120,878	
Army	1,280,511	1,308,567	1,184,512	1,272,639	305,181	1,710,668	
Navy	2,084,405	1,700,275	1,720,042	2,135,435	457,750	2,350,979	
Air Force	2,087,134	2,096,810	2,696,927	2,620,206	751,645	3,059,431	
Defense Supply Agency	341	0	0	0	0	0	
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS	18.5%	15.5%	15.1%	16.0%	15.1%	15.6%	
Army	16.8	17.8	13.9	15.2	13.1	16.0	
Navy	19.5	14.3	12.9	16.6	13.7	15.5	
Air Force	25.3	22.2	25.4	23.0	25.6	21.6	
Defense Supply Agency	*	0.0	0.0	0.0	0.0	0.0	
SMALL BUSINESS FIRMS	212,115	100,359	316,428	311,370	84,830	389,119	
Army	107,265	138,453	106,860	106,835	26,516	120,065	
Navy	96,553	119,892	122,977	123,239	37,593	161,082	
Air Force	67,996	72,014	86,611	81,296	20,721	107,972	
Defense Supply Agency	341	0	0	0	0	0	
SMALL BUSINESS PERCENT OF TOTAL FOR BUSINESS FIRMS	4.0%	5.0%	2.6%	5.2%	5.6%	2.5%	
Army	8.1	8.0	9.0	8.4	8.7	7.0	
Navy	4.6	7.1	7.1	5.8	8.2	6.9	
Air Force	3.0	3.4	3.2	3.1	2.8	3.5	
Defense Supply Agency	100.0	0.0	0.0	0.0	0.0	0.0	

^{a/} For Definitions and Coverage, See Notes on Coverage.

^{b/} Includes "Other Defense Agency" RDT&E awards.

* Less than 0.05 percent.

Table 8

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM a/

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY '59	FY '60	FY '61	FY '62	FY '63
TOTAL	NA	NA	\$1,069,197	\$1,125,000	\$6,244,894	NA	NA	23.69	20.94	21.38
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	NA	NA	7,806 18,589	15,595 13,404	18,343 13,908	NA	NA	0.9 1.4	1.3 1.0	5.3 1.1
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	\$5,334,037	\$5,551,054	\$1,033,402	\$6,095,537	\$6,212,643	22.64	25.64	25.74	22.94	22.44
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	340,465	316,809	373,638	425,727	525,805	85.2	83.4	86.5	85.6	85.1
RESEARCH FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	4,893,572	5,234,245	5,444,764	5,669,870	5,686,838	21.5	24.6	24.6	21.7	21.0
MAJOR HARD GOODS (SUB-TOTAL)	5,873,431	4,773,409	5,113,433	5,133,461	5,313,051	25.1	32.2	30.8	27.3	27.4
Aircraft	570,670	484,793	500,486	451,385	536,177	8.8	10.1	10.1	8.9	9.8
Missile and Space Systems	2,421,744	3,594,373	3,408,604	3,450,561	3,587,292	53.9	65.3	57.9	51.6	53.6
Ships	113,975	157,099	177,772	202,650	198,273	10.4	15.6	20.3	13.7	11.8
Tank-Automotive	16,140	14,594	14,636	13,042	35,202	4.6	4.9	2.5	1.2	3.4
Weapons	32,492	24,505	22,836	12,401	26,144	17.4	20.3	16.0	5.6	12.2
Ammunition	71,239	94,507	102,406	76,103	113,920	20.0	20.9	18.5	8.3	12.9
Electronics and Communications Equipment	647,660	734,163	786,123	916,739	716,043	26.2	24.3	24.9	27.7	23.4
SERVICES	883,469	241,599	311,216	350,936	303,124	47.1	18.3	28.5	29.4	24.1
OTHER (SUB-TOTAL)	141,492	218,677	226,115	226,103	110,658	2.6	4.2	4.3	3.6	1.7
Substance	133	537	553	305	853	*	0.1	0.1	*	0.1
Textiles, Clothing & Equipage	2,558	3,493	1,375	1,372	1,711	1.4	2.0	0.5	0.3	0.7
Fuels and Lubricants	26,412	16,238	4,704	8,082	1,435	2.7	1.9	0.6	0.9	0.2
Miscellaneous Hard Goods	75,087	165,777	195,879	185,339	76,357	8.7	18.1	22.1	16.8	6.7
Construction	5,082	259	151	271	562	0.2	*	*	*	*
All Actions of Less than \$10,000	33,530	34,373	23,453	30,844	29,740	2.2	2.1	1.4	1.5	1.1

a/ For Definitions and Coverage, See Notes on Coverage

* Less than 1.0 percent.

NA - No Available

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM a/

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY '64	FY '65	FY '66	FY '67	FY '68
TOTAL	\$5,352,437	\$6,740,840	\$5,555,042	\$6,025,017	\$6,531,501	20.3%	17.1%	14.0%	13.7%	14.5%
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	40,450	5,744	15,305	12,788	14,373	7.2	4.4	2.5	1.0	2.0
	5,312,000	58,096	52,953	67,466	75,664	1.9	2.8	2.1	2.4	3.0
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	\$5,312,000	\$6,725,802	\$5,277,431	\$6,015,103	\$6,516,433	21.4%	18.2%	15.2%	14.5%	16.0%
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	621,754	650,344	598,376	643,474	638,474	90.4	89.0	89.0	85.1	85.5%
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,144,245	4,063,458	4,477,055	5,371,889	5,777,659	19.6	16.1	13.8	13.5	14.4%
MAJOR HARD GOODS (SUB-TOTAL)	4,681,400	3,570,947	4,040,312	4,804,475	5,148,210	26.5	21.8	19.1	18.1	19.4
Aircraft	640,948	717,434	705,329	938,964	1,045,101	10.7	12.4	9.4	8.7	11.0
Missile and Space Systems	3,111,346	2,051,526	2,339,704	2,740,719	3,071,331	55.8	48.5	56.7	63.2	64.9
Ships	141,504	59,305	72,085	114,011	95,562	9.5	3.5	5.5	5.6	4.9
Tank-Automotive	22,477	27,513	47,099	50,162	49,482	3.0	3.2	3.0	3.5	3.5
Weapons	39,593	38,569	57,447	73,193	49,570	18.7	12.4	11.5	11.9	8.4
Ammunition	76,319	53,545	123,176	84,655	106,731	11.6	7.1	4.4	2.4	2.4
Electronics and Communications Equipment	648,513	623,085	744,912	802,571	724,433	22.2	22.4	20.7	19.3	19.4
SERVICES	409,743	438,245	508,610	489,613	559,888	22.8	25.2	22.2	16.6	17.3
OTHER (SUB-TOTAL)	53,782	60,216	80,133	78,001	69,867	0.8	0.8	0.8	0.7	0.7
Subsistence	552	782	568	206	152	0.1	0.1	0.1	0.1	0.1
Textiles, Clothing and Equipment	1,058	2,582	3,991	2,784	3,040	0.4	0.7	0.3	0.2	0.4
Fuels and Lubricants	1,318	1,007	799	161	161	0.2	0.1	0.1	0.1	0.1
Miscellaneous Hard Goods	31,492	25,068	41,913	45,231	36,321	3.0	2.2	1.6	1.7	1.7
Construction	1,378	3,085	3,461	2,860	5,434	0.1	0.2	0.3	0.2	0.4
All Actions of Less than \$10,000	17,984	27,692	29,409	26,759	24,779	0.7	1.0	0.8	0.7	0.7

a/ For Definitions and Coverage, See Notes on Coverage.

* Less Than 0.05 percent.

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM ^{2/}

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1969	FY 1970	FY 1971	FY 1972	FY 1973	FY '69	FY '70	FY '71	FY '72	FY '73
TOTAL	<u>\$6,036,492</u>	<u>\$5,416,867</u>	<u>\$5,558,698</u>	<u>\$5,865,764</u>	<u>\$6,307,623</u>	<u>14.4%</u>	<u>15.3%</u>	<u>16.1%</u>	<u>15.3%</u>	<u>17.2%</u>
INTRA-GOVERNMENTAL FOR WORK OUTSIDE U. S.	3,202 69,924	9,837 77,634	14,826 46,889	25,317 40,863	16,521 25,046	0.3 2.6	0.6 3.2	1.0 2.3	1.0 2.0	0.5 1.1
TOTAL, EXCEPT INTRA-GOVERNMENTAL AND FOR WORK OUTSIDE U. S.	<u>2,963,366</u>	<u>5,399,396</u>	<u>5,496,983</u>	<u>5,799,604</u>	<u>6,266,056</u>	<u>15.7</u>	<u>16.2</u>	<u>17.8</u>	<u>17.2</u>	<u>20.0</u>
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	643,276	627,247	592,856	631,196	609,665	84.7	84.8	84.4	84.1	82.4
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	<u>5,320,090</u>	<u>4,772,149</u>	<u>4,904,127</u>	<u>5,168,408</u>	<u>5,656,391</u>	<u>14.3</u>	<u>15.3</u>	<u>16.2</u>	<u>15.7</u>	<u>18.5</u>
MAJOR HARD GOODS (SUB-TOTAL)	4,705,145 768,305	4,115,640 799,057	4,339,972 1,473,936	4,599,061 1,667,665	5,059,034 1,678,182	18.7 8.5	20.3 12.1	21.5 21.4	20.8 22.1	26.0 27.3
Aircraft	2,883,016	2,264,834	1,668,142	1,528,367	1,686,526	55.0	47.7	36.1	30.7	38.1
Missile and Space Systems	167,583	111,008	145,330	161,907	334,970	11.5	6.8	5.8	7.1	15.8
Ships	54,631	20,598	24,077	54,804	54,607	5.6	2.1	2.9	8.4	8.6
Tank-Automotive	52,757	46,280	68,302	102,877	91,494	8.4	13.6	22.7	29.4	26.6
Weapons	91,563	107,766	108,341	95,979	89,172	1.9	3.6	5.1	3.7	4.0
Ammunition	747,588	796,117	911,844	977,542	1,124,083	19.9	25.2	29.8	26.4	31.8
Electronics and Communications Equipment	550,896	546,292	516,917	520,727	532,355	18.8	18.6	19.5	19.2	19.9
SERVICES										
OTHER (SUB-TOTAL)	63,749 11	60,117 83	47,238 28	58,620 0	65,002 106	0.7 *	0.8 *	0.6 *	0.7 0.0	0.8 *
Subsistence	5,289	5,558	2,515	2,296	3,512	0.8	1.4	0.9	0.6	1.0
Textiles, Clothing and Equipage	220	76	124	12	12	*	*	*	*	*
Fuels and Lubricants	34,775	34,845	24,025	35,094	38,790	2.2	2.8	2.5	3.0	3.2
Miscellaneous Hard Goods	1,479	1,200	1,413	1,052	643	0.1	0.1	0.1	0.1	*
Construction	21,975	18,455	19,133	20,166	21,939	0.7	0.6	0.6	0.6	0.6
All Actions of Less than \$10,000										

^{2/} For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Table 8 (Concluded)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM ^{a/}

Major Program	Amount (\$000)						% of all Awards in each Category				
	FY 1974	FY 1975	FY 1976	FY 1977	FY 1977	FY 1977	FY '74	FY '75	FY '76	FY '77	FY '77
TOTAL	\$2,030,047	\$2,315,720	\$2,887,530	\$2,757,932	\$2,757,932	\$7,911,202	14.7%	13.5%	14.7%	14.7%	14.2%
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	31,485	37,509	128,139	104,442	104,442	64,005	0.9	0.8	2.1	7.2	1.0
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	2,000,136	2,278,211	2,759,391	2,653,490	2,653,490	7,847,197	17.0	16.5	17.5	16.7	16.1
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	627,484	655,189	698,190	161,731	161,731	705,566	77.9	77.5	79.6	79.5	74.1
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,147,652	5,661,481	6,028,280	1,514,576	1,514,576	7,120,078	15.5	15.1	16.0	15.4	15.6
MAJOR HARD GOODS (SUB-TOTAL)	4,536,830	4,903,871	5,298,797	1,297,516	1,297,516	6,223,232	21.8	22.1	23.2	22.8	21.2
Aircraft	1,316,533	1,194,335	1,311,029	324,023	324,023	1,610,085	20.3	17.2	18.6	18.6	17.8
Missile and Space Systems	1,469,339	1,690,575	2,045,500	475,246	475,246	2,097,336	34.8	35.9	43.4	46.4	37.8
Ships	319,247	221,400	241,866	47,597	47,597	302,178	8.6	6.3	6.4	5.8	7.2
Tank-Automotive	75,111	92,048	84,780	18,203	18,203	224,453	10.4	9.7	6.4	5.5	12.5
Weapons	139,511	115,806	123,820	36,686	36,686	105,063	35.6	26.5	24.2	28.2	28.7
Ammunition	62,594	57,305	90,554	15,933	15,933	85,070	4.1	4.4	9.6	4.3	6.1
Electronics and Communications Equipment	1,144,495	1,617,702	1,401,248	379,828	379,828	1,710,249	31.0	34.6	31.3	30.1	25.0
SERVICES	553,093	618,795	644,782	186,475	186,475	784,184	20.7	20.2	20.2	17.7	23.2
OTHER (SUB-TOTAL)	67,729	73,815	84,701	30,585	30,585	113,542	0.7	0.6	0.7	1.0	1.9
Subsistence	32	0	18	25	25	39	1.1	0.0	1.9	1.7	0
Textiles, Clothing and Equipment	5,522	6,204	9,068	1,839	1,839	8,637	0.1	0.1	0.1	0.0	1.6
Fuels and Lubricants	337	192	51	0	0	21	3.4	3.7	4.1	5.7	4.5
Miscellaneous Hard Goods	43,120	51,644	56,483	23,007	23,007	88,590	0.1	0.1	0.3	0.3	0.3
Construction	952	997	5,763	2,309	2,309	8,926	0.5	0.4	0.3	0.3	0.4
All Actions of Less than \$10,000	17,766	14,778	13,318	3,405	3,405	15,329	0.5	0.4	0.3	0.3	0.4

^{a/} For definitions and coverage, see Notes on Coverage.
* Less than 0.05 percent.

AWARDS BY METHOD OF PROCUREMENT

In connection with the discussions relating to "Competition" and "Formally Advertised and Other Awards," it should be noted that sealed bid procedures are used not only for unrestricted formal advertising but also for procurements made under balance of payments restricted advertising (restricted to U. S. end products and services) and small business restricted advertising (restricted to small business firms). These procurements are conducted in the same manner as prescribed for formal advertising; however, they are classified as negotiated procurements. The effect of including small business restricted advertising and balance of payments restricted advertising in the Advertised total is shown under paragraph Formally Advertised and Other Awards.

Military prime contracts awarded after solicitation and receipt of two or more responsive offers for competitive price, design, or technical proposals totaled \$18,564 million and represented 37.6% of the net amount of procurement (excluding intragovernmental orders) during fiscal year 1977 compared to \$17,351 million and 42.6% for fiscal year 1976. Competitive methods accounted for 37.4% of the total number of procurement transactions during fiscal year 1977. In fiscal year 1976 competitive transactions accounted for 39.2% of total.

Approximately 29% of the value of awards during fiscal year 1977 involving solicitation of one procurement source was for supplemental or follow-on contracts placed with companies which had previously competed successfully for the price, design or technical phase of a project or weapon system. The remaining one-source solicitations included such types of goods and services as utilities, patented or other proprietary items, experimental, developmental, test or research work and industrial mobilization in the interest of national defense. Table 10 provides a general indication of the type of items for which only one source was solicited, and further demonstrates that substantial use of competitive procedures is made even when sealed-bid (formally advertised) methods are not employed.

Formally Advertised and Other Awards. Table 11 shows the dollar volume of procurement placed with small business and other contractors through unrestricted formal advertising and other statutory authority during fiscal years 1976 and 1977 and Table 12 shows similar information for fiscal years 1951 through 1977. During fiscal year 1977, 8.0% of total procurement was obtained by unrestricted formal advertising methods, compared to 7.9% in the preceding year.

If small business restricted advertising and balance of payments restricted advertising are included in the total of advertised awards, the comparable dollar values and percentages for fiscal years 1976 and 1977 are as follows:

	(\$ Amounts in Millions)			
	FY 1976		FY 1977	
	Amount	%	Amount	%
Total Procurement Except Intragovernmental	\$40,726	100.0	\$49,363	100.0
All Advertising	4,743	11.6	5,891	12.0
Unrestricted Formal Advertising	3,232	7.9	3,927	8.0
Small Business Restricted Advertising	1,504	3.7	1,957	4.0
Balance of Payments Restricted Advertising	7	*	7	*

Statutory Authority. Tables 13, 14, and 15 present data on the detailed types of procurement authority specified in Title 10, Section 2304(a) of the United States Code.

The five clauses used most extensively to negotiate contracts during fiscal year 1977 were (10), "Impractical to Secure Competition by Formal Advertising"; (11) "Experimental, Developmental, Test or Research"; (14), "Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture"; (2) "Public Exigency"; and (1) "National Emergency."

Small business and labor surplus set-asides totaled \$2,847 million during fiscal year 1977 and represented 5.8% of the total. This compares with \$2,230 million and 5.5% of total in the previous year.

Table 14 shows a total of 10,320,141 procurement actions during fiscal year 1977 an increase of 157,054 in the total number from the same period last year. Of this year's total 97.6% or 10,075,593 were for less than \$10,000. Last year, actions of less than \$10,000 numbered 9,946,301 accounting for 97.9% of all actions.

Of the 244,548 larger actions of \$10,000 or more in the current year, 26,982 were for intra-governmental awards. Of the remaining 217,566 actions, 48.0% were for new contracts or supplemental awards for additional supplies or services, while the remainder were delivery orders or modifications such as price redeterminations or incremental funding actions which were pursuant to the terms of existing contracts. Five negotiation clauses accounted for 73.0% of the total number of contracts of \$10,000 or more: Clause (10), "Impractical to Secure Competition by Formal Advertising" (33.4%); (1), "National Emergency (13.4%); (9), "Perishable or Non-Perishable Substantence" (11.8%); (2), "Public Exigency" (7.3%); and Clause (11), "Experimental, Developmental, Test and Research" (7.1%).

CHART IV
COMPETITION IN MILITARY PROCUREMENT
 FISCAL YEAR 1977

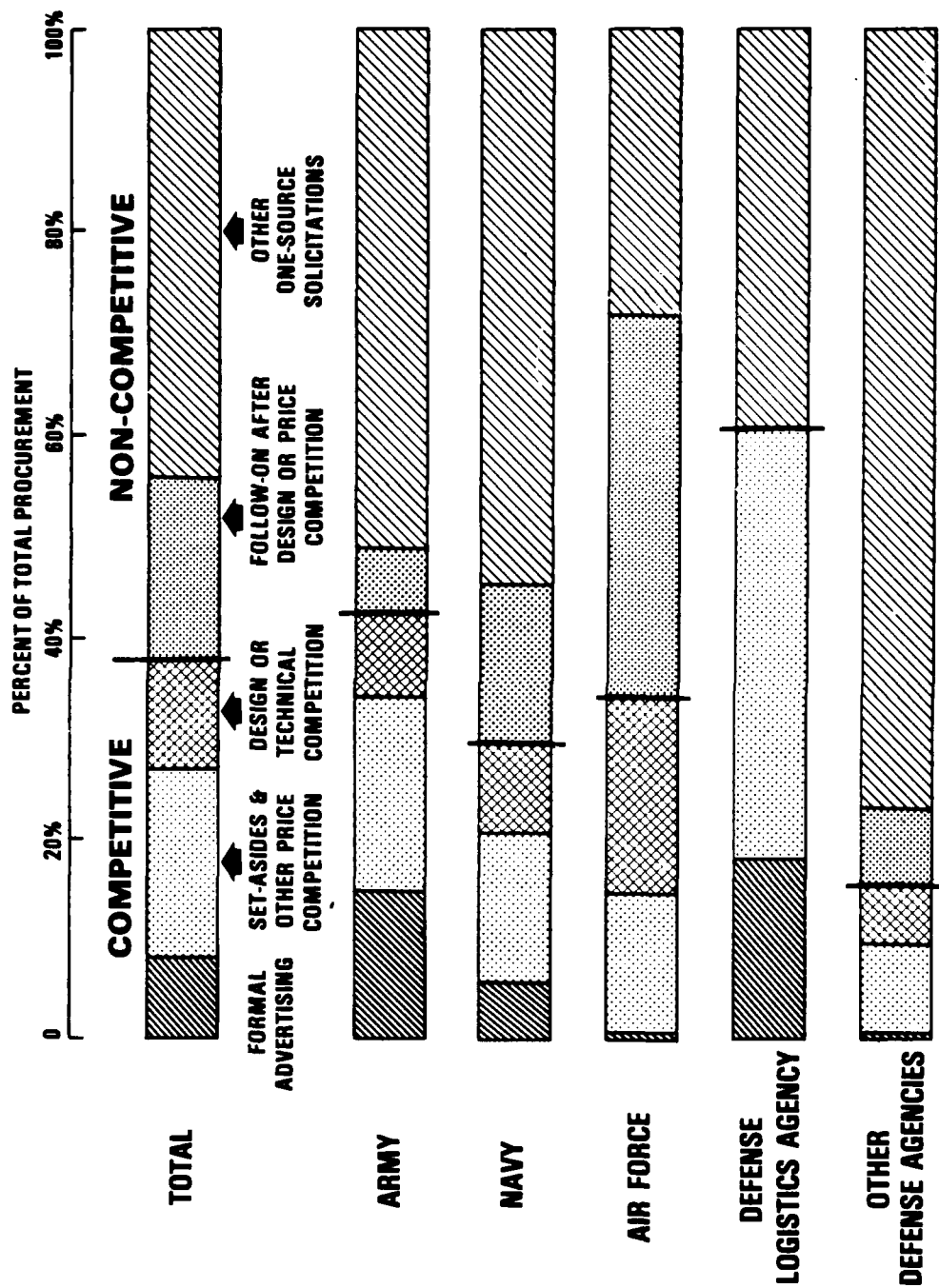


Table 9
COMPETITION IN MILITARY PROCUREMENT A/

Type of Competition	NET VALUE (IN THOUSANDS)											
	FISCAL YEAR 1976			FISCAL YEAR 1977			FISCAL YEAR 1976			FISCAL YEAR 1977		
	AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT	
TOTAL	TOTAL						NAVY					
	AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT	
INTRAGOVERNMENTAL	8,490,004			8,490,004			8,490,004			8,490,004		
TOTAL, EXCEPT INTRAGOVERNMENTAL	6,394,527			6,394,527			6,394,527			6,394,527		
COMPETITIVE (SUB-TOTAL)	40,726,390	100.0		40,726,390	100.0		40,726,390	100.0		40,726,390	100.0	
FORMALLY ADVERTISED	17,333,444	42.6		17,333,444	42.6		17,333,444	42.6		17,333,444	42.6	
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	3,232,425	7.9		3,232,425	7.9		3,232,425	7.9		3,232,425	7.9	
OTHER PRICE COMPETITION	2,223,808	5.5		2,223,808	5.5		2,223,808	5.5		2,223,808	5.5	
DESIGN OR TECHNICAL COMPETITION	6,779,726	16.7		6,779,726	16.7		6,779,726	16.7		6,779,726	16.7	
NON-COMPETITIVE (SUB-TOTAL)	5,109,485	12.6		5,109,485	12.6		5,109,485	12.6		5,109,485	12.6	
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	23,374,746	57.4		23,374,746	57.4		23,374,746	57.4		23,374,746	57.4	
OTHER ONE-SOURCE SOLICITATIONS	5,819,481	14.3		5,819,481	14.3		5,819,481	14.3		5,819,481	14.3	
TOTAL	17,555,253	43.1		17,555,253	43.1		17,555,253	43.1		17,555,253	43.1	
TOTAL	AIR FORCE						DEFENSE LOGISTICS AGENCY					
	AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT	
INTRAGOVERNMENTAL	815,117,628			815,117,628			815,117,628			815,117,628		
TOTAL, EXCEPT INTRAGOVERNMENTAL	2,566,067			2,566,067			2,566,067			2,566,067		
COMPETITIVE (SUB-TOTAL)	12,551,561	100.0		12,551,561	100.0		12,551,561	100.0		12,551,561	100.0	
FORMALLY ADVERTISED	5,209,245	41.5		5,209,245	41.5		5,209,245	41.5		5,209,245	41.5	
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	372,563	3.0		372,563	3.0		372,563	3.0		372,563	3.0	
OTHER PRICE COMPETITION	394,390	3.1		394,390	3.1		394,390	3.1		394,390	3.1	
DESIGN OR TECHNICAL COMPETITION	1,364,327	10.9		1,364,327	10.9		1,364,327	10.9		1,364,327	10.9	
NON-COMPETITIVE (SUB-TOTAL)	3,277,965	26.1		3,277,965	26.1		3,277,965	26.1		3,277,965	26.1	
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	7,342,316	58.5		7,342,316	58.5		7,342,316	58.5		7,342,316	58.5	
OTHER ONE-SOURCE SOLICITATIONS	3,760,774	30.0		3,760,774	30.0		3,760,774	30.0		3,760,774	30.0	
TOTAL	3,581,542	28.5		3,581,542	28.5		3,581,542	28.5		3,581,542	28.5	
TOTAL	OTHER DEFENSE AGENCIES						OTHER DEFENSE AGENCIES					
	AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT	
INTRAGOVERNMENTAL	960,990			960,990			960,990			960,990		
TOTAL, EXCEPT INTRAGOVERNMENTAL	53,553			53,553			53,553			53,553		
COMPETITIVE (SUB-TOTAL)	907,437	100.0		907,437	100.0		907,437	100.0		907,437	100.0	
FORMALLY ADVERTISED	344,539	35.9		344,539	35.9		344,539	35.9		344,539	35.9	
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	6,658	0.7		6,658	0.7		6,658	0.7		6,658	0.7	
OTHER PRICE COMPETITION	3,339	0.4		3,339	0.4		3,339	0.4		3,339	0.4	
DESIGN OR TECHNICAL COMPETITION	76,297	8.4		76,297	8.4		76,297	8.4		76,297	8.4	
NON-COMPETITIVE (SUB-TOTAL)	58,245	6.4		58,245	6.4		58,245	6.4		58,245	6.4	
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	762,898	84.1		762,898	84.1		762,898	84.1		762,898	84.1	
OTHER ONE-SOURCE SOLICITATIONS	25,490	2.8		25,490	2.8		25,490	2.8		25,490	2.8	
TOTAL	737,408	81.3		737,408	81.3		737,408	81.3		737,408	81.3	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 9 (Continued)
COMPETITION IN MILITARY PROCUREMENT A/

Type of Competition	NUMBER OF PROCUREMENT ACTIONS									
	TOTAL			ARMY			NAVY			FISCAL YEAR 1977 PCT
	FISCAL YEAR 1976 NUMBER	FISCAL YEAR 1977 NUMBER	FISCAL YEAR 1976 PCT	FISCAL YEAR 1977 NUMBER	FISCAL YEAR 1976 PCT	FISCAL YEAR 1977 NUMBER	FISCAL YEAR 1976 NUMBER	FISCAL YEAR 1977 NUMBER		
TOTAL	10,320,141	2,878,644		2,989,454		2,719,348	2,361,266			
INTRAGOVERNMENTAL	733,359	236,748		229,271		207,947	186,424			
TOTAL, EXCEPT INTRAGOVERNMENTAL	9,586,782	2,641,896	100.0	2,760,183	100.0	2,511,401	2,174,862	100.0	100.0	80.0
COMPETITIVE (SUB-TOTAL)	3,700,836	842,873	31.7	671,701	24.3	681,873	401,500	27.2	22.1	
FORMALLY ADVERTISED	657,999	55,317	2.1	47,155	1.7	90,224	59,653	3.6	2.7	
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	494,372	133,128	4.2	102,457	3.7	325,451	108,290	5.0	5.0	
OTHER PRICE COMPETITION	2,543,333	673,136	25.3	520,357	18.9	464,206	310,910	18.5	14.3	
DESIGN OR TECHNICAL COMPETITION	7,332	3,492	0.3	1,732	0.1	3,990	2,639	0.3	0.1	
NON-COMPETITIVE (SUB-TOTAL)	5,753,088	1,810,023	68.3	2,088,482	75.7	1,828,430	1,693,362	72.8	77.9	
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	36,601	1,262	0.1	1,243	0.1	2,031	2,244	0.1	0.1	
OTHER ONE-SOURCE SOLICITATIONS	5,736,487	1,807,761	68.3	2,087,239	75.6	1,826,399	1,691,078	72.8	77.8	
DEFENSE LOGISTICS AGENCY										
TOTAL	3,560,337	990,331		1,137,584		74,820	85,714			
INTRAGOVERNMENTAL	242,089	28,704		36,348		35,671	17,985			
TOTAL, EXCEPT INTRAGOVERNMENTAL	3,318,048	961,627	100.0	1,101,236	100.0	59,149	67,889	100.0	100.0	88.0
COMPETITIVE (SUB-TOTAL)	1,714,398	449,959	49.9	606,721	55.1	11,935	13,917	20.1	20.5	
FORMALLY ADVERTISED	496,322	31,965	3.3	12,661	1.2	4,671	1,180	7.9	1.6	
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	238,363	16,509	3.8	61,450	5.6	723	2,100	3.2	3.2	
OTHER PRICE COMPETITION	975,953	423,579	46.8	532,607	48.4	6,461	10,581	30.9	15.5	
DESIGN OR TECHNICAL COMPETITION	3,764	6	0.0	3	0.0	60	128	0.3	0.2	
NON-COMPETITIVE (SUB-TOTAL)	1,603,850	451,451	50.1	494,515	44.9	47,234	53,692	79.9	79.5	
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	33,201	8	0.0	10	0.0	99	156	0.2	0.2	
OTHER ONE-SOURCE SOLICITATIONS	1,590,649	451,443	50.1	494,505	44.9	47,135	53,536	79.7	79.3	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 10
COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/

(AMOUNTS IN THOUSANDS)

	TOTAL AMOUNTS (\$)		COMPETITIVE						DESIGN OR TECHNICAL			
			TOTAL			PRICE			FISCAL YEAR 1976		FISCAL YEAR 1977	
	FY 1976	FY 1977	AMOUNT	PCT (%)	AMOUNT	PCT (%)	AMOUNT	PCT (%)	AMOUNT	PCT (%)	AMOUNT	PCT (%)
INTRAGOVERNMENTAL												
TOTAL, EXCEPT INTRAGOVERNMENTAL	445,934,231	55,571,617	\$17,351,447	42.6	\$18,563,599	37.0	\$12,251,762	30.1	\$13,249,263	28.8	5,109,485	12.6
FORMALLY ADVERTISED	6,194,527	6,208,151	3,232,425	100.0	3,927,458	100.0	3,232,425	100.0	3,927,458	100.0	0	0.0
OTHER AUTHORITY (SUB-TOTAL)	40,726,190	9,363,466	14,119,022	37.7	14,636,141	32.2	9,009,537	24.0	9,321,811	20.5	5,109,485	13.6
(1) NATIONAL EMERGENCY	2,236,956	2,853,838	2,206,358	98.6	2,828,242	98.3	2,179,573	97.4	2,778,832	97.4	26,785	1.2
(2) PUBLIC EXIGENCY	2,201,039	2,975,118	472,832	21.5	358,933	12.1	376,524	17.1	387,479	14.3	96,288	4.4
(3) PURCHASES NOT MORE THAN \$10,000	2,462,694	2,563,102	1,065,914	43.3	953,813	37.2	1,065,914	43.3	953,810	37.2	0	0.0
(4) PERSONAL OR PROFESSIONAL SERVICES	94,772	138,198	23,272	24.6	32,128	23.3	2,609	2.8	3,307	2.4	20,663	21.8
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	457,833	516,420	6,251	1.4	10,095	2.0	2,273	0.5	999	0.2	3,978	0.9
(6) PURCHASES OUTSIDE U. S.	1,991,045	2,153,434	1,031,540	51.8	1,178,812	54.6	986,704	49.6	1,034,533	51.1	44,836	2.3
(7) MEDICINE OR MEDICAL SUPPLIES	118,901	166,114	25,221	21.2	35,886	26.5	24,407	20.5	33,816	22.6	834	0.7
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	505,368	472,708	93,656	18.5	79,828	16.7	92,502	18.3	79,189	16.4	3,154	0.2
(9) PERISHABLE OR NON-PERISHABLE SUBSTANCE	1,652,151	1,785,517	648,034	39.2	698,435	38.9	648,034	39.2	638,335	38.9	0	0.0
(10) IMPRACTICAL TO SECURE COMPETITION BY												
FORMAL ADVERTISING	13,198,452	15,905,884	4,559,198	34.5	3,847,745	24.2	1,972,574	15.0	2,376,261	14.9	2,586,624	19.6
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	5,784,300	6,888,835	2,362,223	40.8	2,884,524	41.8	80,382	1.4	33,359	1.5	2,283,164	39.5
(12) CLASSIFIED PURCHASES	140,190	197,273	51,795	37.0	76,548	38.5	39,307	28.0	46,594	13.8	12,488	8.9
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	94,229	236,231	21,672	23.0	55,124	18.9	21,672	23.0	38,861	14.1	0	0.0
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	4,356,169	5,884,888	269,972	6.2	517,827	8.8	263,162	6.0	196,521	3.3	6,810	0.2
(15) NEGOTIATION AFTER ADVERTISING	316	632	390	60.3	230	50.3	190	60.1	238	50.9	0	0.0
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	1,854,346	2,272,974	1,203,707	64.9	1,845,722	45.0	1,201,879	64.8	639,790	28.8	1,828	0.1
(17) OTHERWISE AUTHORIZED BY LAW	345,326	679,346	77,207	22.4	89,157	18.8	51,831	15.0	28,695	4.4	25,376	7.4

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 11
FORMALLY ADVERTISED AND OTHER AWARDS BY DEPARTMENT A/

(AMOUNTS IN THOUSANDS)

Type of Contractor	FISCAL YEAR 1976					FISCAL YEAR 1977				
	B/ C/ TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	TOTAL C/	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
TOTAL	946,916,231	89,498,094	115,428,975	115,117,628	9 5,915,138	\$55,571,616	\$12,015,141	\$17,584,278	\$17,955,813	\$ 6,779,195
INTRAGOVERNMENTAL	6,194,927	3,377,553	1,976,439	2,566,067	228,915	6,208,151	1,552,790	1,886,294	2,604,376	169,816
TOTAL, EXCEPT INTRAGOVERNMENTAL	480,726,198	8,120,541	13,452,436	12,551,561	5,694,215	49,363,465	10,462,351	15,783,976	15,350,437	6,609,379
FORMALLY ADVERTISED	1,792,825	3,319,560	941,933	172,563	789,711	3,927,458	1,506,649	954,804	251,525	1,289,137
OTHER	37,691,765	6,800,981	12,588,583	12,378,998	4,904,584	45,436,087	2,955,662	14,828,172	15,099,112	5,408,242
FOR WORK OUTSIDE U. S.	2,255,364	467,063	249,578	758,640	762,394	2,819,655	767,879	253,946	752,184	1,027,879
FORMALLY ADVERTISED	65,456	18,983	26,574	2,449	17,437	58,365	12,940	31,806	7,870	6,549
OTHER	2,190,908	448,080	223,004	756,191	744,957	2,761,530	754,939	222,940	744,314	1,021,330
EDUCATIONAL & NONPROFIT INSTITUTIONS										
FORMALLY ADVERTISED	876,996	108,853	314,981	386,348	2,209	941,340	125,807	319,591	434,490	4,350
OTHER	668	393	82	75	48	234	105	18	64	22
	876,328	108,460	314,899	386,265	2,169	940,126	125,782	319,573	434,406	4,336
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	37,553,838	7,544,627	12,887,077	11,486,581	4,929,612	45,595,210	9,568,585	15,218,439	14,163,963	5,578,142
FORMALLY ADVERTISED	1,166,381	3,300,186	917,277	178,839	772,234	5,468,859	1,493,644	923,788	241,571	1,282,566
OTHER	36,427,529	6,124,441	11,978,608	11,236,542	4,157,378	41,726,351	8,074,941	14,286,651	13,922,392	4,295,576
SMALL BUSINESS FIRMS	7,495,181	2,045,483	1,917,711	1,484,675	2,848,257	8,913,407	2,329,888	2,356,442	1,688,758	2,486,567
FORMALLY ADVERTISED	1,098,878	382,165	317,462	82,259	313,305	1,346,127	241,945	329,934	92,183	578,888
OTHER	6,396,303	1,663,318	1,600,249	1,402,416	1,726,872	7,567,280	1,987,943	2,026,508	1,596,595	1,907,679
OTHER BUSINESS FIRMS	10,858,649	5,499,146	18,978,186	18,881,986	2,889,355	36,681,723	7,238,717	12,853,997	12,475,245	3,171,595
FORMALLY ADVERTISED	2,867,823	918,021	599,815	87,788	658,849	2,222,672	1,151,699	593,846	151,608	623,690
OTHER	28,831,266	4,581,325	18,378,351	9,914,126	2,438,586	34,159,051	6,087,018	12,260,151	12,323,797	2,547,897
FORMALLY ADVERTISED AS A PERCENT OF:										
TOTAL, EXCLUDING INTRAGOVERNMENTAL	7.9	14.2	7.8	1.4	13.9	8.8	14.4	6.8	1.6	18.3
BUSINESS FIRMS FOR WORK IN THE U. S.	8.4	17.2	7.1	1.5	15.7	8.5	15.6	6.1	1.7	21.6

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES "CHAMPUS" AWARDS OF \$13,514

C/ INCLUDES "OTHER DEFENSE AGENCIES FY 76 \$960,990, FY 77 \$1,237,997

Table 12

FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) a/

(Amounts in Millions)

Type of Contractor	FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
TOTAL	\$25,146.4	\$24,550.0	\$21,811.1	\$21,379.2	\$16,582	\$19,550.0	\$21,458	\$24,197	\$25,312	\$23,689
INTRA-GOVERNMENTAL	1,064	768	572	420	541	434	462	531	758	781
TOTAL, EXCEPT INTRA-GOVERNMENTAL	24,082.4	23,782.0	21,239.1	20,959.2	16,041	19,116	20,996	23,666	24,554	22,908
Formally Advertised	NA	NA	NA	1,822	2,401	2,902	3,423	3,282	3,256	3,170
Other	NA	NA	NA	11,037	13,640	16,214	17,573	20,384	21,298	19,738
FOR-PROFIT, OTHER	762	1,312	3,418	1,411	1,111	1,406	1,402	1,444	1,410	1,226
Formally Advertised	NA	NA	NA	33	15	87	102	164	167	192
Other	NA	NA	NA	1,378	1,096	1,319	1,500	1,280	1,243	1,034
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	NA	NA	NA	NA	NA	NA	261	392	400	380
Formally Advertised	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Other	NA	NA	NA	NA	NA	NA	261	392	400	380
BUSINESS FIRMS FOR WORK IN THE U. S. (JOB-TOTAL)	2,283.3	4,121.1	27,111.1	11,444	14,400	17,750	19,133	21,827	22,744	21,302
Formally Advertised	3,775	4,479	3,389	1,789	2,386	2,815	3,351	3,115	3,089	2,978
Other	27,103	37,632	24,722	9,655	12,014	14,935	15,782	18,712	19,655	18,324
Small Business Firms	6,446	7,146	4,443	2,902	3,214	3,475	3,783	3,759	4,783	3,440
Formally Advertised	1,799	2,245	2,035	1,156	1,501	1,750	1,973	1,794	1,466	1,175
Other	4,637	4,901	2,408	1,746	1,713	1,725	1,810	1,935	2,317	2,265
Other Business Firms	2,387	3,416	23,722	8,546	11,716	14,275	15,350	18,068	18,651	17,862
Formally Advertised	1,921	1,934	1,541	639	885	1,065	1,348	1,321	1,623	1,803
Other	22,466	32,482	22,181	7,907	10,831	13,210	14,002	16,747	17,028	16,059
FORMALLY ADVERTISED AS A PERCENT OF:										
Total Excluding Intragovernmental	NA	NA	NA	14.2%	15.0%	15.1%	16.3%	13.9%	13.3%	13.8%
Business Firms for Work in the U. S.	12.1%	10.8%	11.1%	15.6	16.0	15.9	17.4	14.3	13.6	14.0

a/ For definitions and coverage, see Notes on Coverage.

NA Not Available. Prior to fiscal year 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 12 (Continued)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) 2/

(Amounts in Millions)	Type of Contractor	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
	TOTAL	\$25,294	\$29,254	\$29,372	\$28,796	\$27,297	\$28,243	\$44,633	\$43,776	\$41,986	\$35,977
	INTRAGOVERNMENTAL	881	1,156	347	562	612	1,015	1,252	982	1,219	1,638
	TOTAL, EXCEPT INTRAGOVERNMENTAL	24,703	28,098	29,025	28,234	27,385	27,228	43,381	42,774	40,767	34,339
	Formally Advertised	2,932	3,944	3,678	4,071	4,817	5,283	5,792	4,902	4,494	3,926
	Other	21,771	24,554	25,347	24,163	22,568	21,945	37,589	37,872	36,273	30,413
	FOR WORK OUTSIDE U. S.										
	Formally Advertised	1,279	1,454	1,271	1,325	1,366	2,230	2,815	2,215	2,676	2,407
	Other	1,118	1,322	1,131	1,144	1,211	2,335	2,645	2,398	2,573	2,340
	EDUCATIONAL AND NON-PROFIT INSTITUTIONS										
	Formally Advertised	432	497	618	688	738	672	757	772	760	740
	Other	431	497	618	687	736	671	756	771	760	740
	BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)										
	Formally Advertised	22,922	26,147	27,143	26,221	25,281	24,026	39,809	39,487	37,331	31,192
	Other	2,270	3,412	3,538	3,589	4,660	5,197	5,621	4,784	4,391	3,899
	Small Business Firms										
	Formally Advertised	3,657	4,622	4,301	4,519	4,943	7,269	8,073	7,268	6,515	5,254
	Other	1,008	1,089	867	930	1,058	1,530	1,663	1,502	1,422	1,007
	Other Business Firms										
	Formally Advertised	19,335	21,525	22,842	21,702	20,338	26,757	31,736	32,219	30,816	25,938
	Other	1,762	2,323	2,671	3,589	3,602	3,617	3,958	3,242	2,969	2,852
	FORMALLY ADVERTISED AS A PERCENT OF:										
	Total Excluding Intragovernmental	11.9%	12.6%	12.7%	14.4%	17.6%	14.2%	13.4%	11.5%	11.0%	11.4%
	Business Firms for work in the U. S.	12.0	13.1	13.0	14.8	18.4	15.1	14.1	12.1	11.8	12.4

2/ For definitions and Coverage, see Notes on Coverage.
3/ Less than \$500,000.

TABLE 12 (Concluded)

FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) ^{a/}

(Amounts in Millions)	TYPE OF CONTRACTOR	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978
	TOTAL	<u>\$34,517</u>	<u>\$38,292</u>	<u>\$36,920 b/</u>	<u>\$40,131 b/</u>	<u>\$45,728 b/</u>	<u>\$46,934 b/</u>	<u>\$52,182 b/</u>	
	INTRAGOVERNMENTAL	1,533	2,525	3,038	3,340	5,041	6,195	6,208	
	TOTAL, EXCEPT INTRAGOVERNMENTAL	<u>22,984</u>	<u>25,767</u>	<u>33,566</u>	<u>26,409</u>	<u>40,363</u>	<u>40,726</u>	<u>49,364</u>	
	Formally Advertised	3,530	3,695	3,627	3,069	3,437	3,232	837	49,364
	Other	29,454	32,072	29,939	33,340	36,926	37,494	9,893	45,436
	FOR WORK OUTSIDE U. S.	<u>2,073</u>	<u>2,009</u>	<u>2,178</u>	<u>2,370</u>	<u>2,403</u>	<u>2,255</u>	<u>687</u>	<u>2,820</u>
	Formally Advertised	70	70	93	66	67	65	16	58
	Other	2,003	1,939	2,085	2,304	2,336	2,190	671	2,762
	EDUCATIONAL AND NON-PROFIT INSTITUTIONS b/	<u>703</u>	<u>751</u>	<u>740</u>	<u>805</u>	<u>846</u>	<u>871</u>	<u>203</u>	<u>948</u>
	Formally Advertised	1	1	1	1	1	1	1	1
	Other	702	750	739	804	845	876	203	948
	BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	<u>30,208</u>	<u>33,007</u>	<u>30,648</u>	<u>33,234</u>	<u>37,114</u>	<u>37,594</u>	<u>2,839</u>	
	Formally Advertised	3,459	3,684	3,533	3,002	3,369	3,186	820	45,592
	Other	26,749	29,323	27,115	30,232	33,745	34,428	9,019	3,869
	Small Business Firms	<u>4,942</u>	<u>5,754</u>	<u>6,001</u>	<u>6,487</u>	<u>7,414</u>	<u>7,495</u>	<u>2,115</u>	<u>8,013</u>
	Formally Advertised	955	1,164	1,114	1,213	1,112	1,099	301	1,316
	Other	3,984	4,590	4,887	5,274	6,302	6,396	1,814	7,567
	Other Business Firms	<u>25,259</u>	<u>27,253</u>	<u>24,647</u>	<u>26,747</u>	<u>29,700</u>	<u>30,099</u>	<u>7,724</u>	<u>26,682</u>
	Formally Advertised	2,504	2,460	2,419	1,769	2,256	2,088	519	2,523
	Other	22,755	24,793	22,228	24,978	27,444	28,031	7,205	34,159
	FORMALLY ADVERTISED AS A PERCENT OF:								
	Total Excluding Intragovernmental	<u>10.7%</u>	<u>10.3%</u>	<u>10.9%</u>	<u>8.4%</u>	<u>8.5%</u>	<u>7.9%</u>	<u>4.2%</u>	<u>8.0%</u>
	Business Firms for Work in the U. S.	<u>11.5%</u>	<u>11.0%</u>	<u>11.5%</u>	<u>9.0%</u>	<u>9.1%</u>	<u>8.4%</u>	<u>4.4%</u>	<u>8.5%</u>

^{a/} For definitions and coverage, see Notes on Coverage.^{b/} Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), FY 1973, \$316 Million; FY 1974, \$382 Million; FY 1975, \$354 Million, FY 1976 \$14 million, 1977, \$742 million. Not included elsewhere in this table.

• LESS THAN \$500,000.

THOUSANDS OF DOLLARS

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES "CHAMPUS" AWARDS OF \$13,514.

07 INCLUDES "CHAMPUS" AWARDS OF \$15,534.
IC/ INCLUDES "OTHER DEFENSE AGENCY AWARDS" FY 76 \$960,990; FY 77 \$1,237,997.

Table 14
AWARDS BY STATUTORY AUTHORITY A/
NUMBER OF PROCUREMENT ACTIONS

Statutory Authority (10 U.S.C. 2304 (a))	TOTAL				ACTIONS OF \$10,000 OR LESS				TOTAL ACTIONS OVER \$10,000			
	FY 1976		FY 1977		FY 1976		FY 1977		FY 1976		FY 1977	
	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT
TOTAL	19,163,007	100.0	10,420,141	100.0	9,966,101	100.0	10,075,593	100.0	210,700	100.0	244,540	100.0
INTRAGOVERNMENTAL	711,159	3.7	773,425	7.4	690,042	6.9	746,443	7.4	21,117	10.0	26,982	11.0
TOTAL, EXCEPT INTRAGOVERNMENTAL	9,451,704	100.0	3,546,716	100.0	9,256,259	100.0	3,329,150	100.0	195,645	100.0	217,556	100.0
FORMALLY ADVERTISED	567,999	7.0	647,914	6.8	637,801	6.9	626,180	6.7	20,198	10.3	21,734	10.0
OTHER AUTHORITY (SUB-TOTAL)	8,793,905	31.0	8,098,802	91.2	8,518,458	93.1	3,702,970	93.3	175,447	89.7	195,822	90.0
(1) NATIONAL EMERGENCY	697,730	5.3	553,827	5.8	472,313	5.1	524,591	5.6	24,371	12.0	23,230	13.4
(2) PUBLIC EXIGENCY	44,735	0.5	79,211	0.8	29,028	0.3	63,710	0.7	15,287	7.0	15,501	7.1
(3) PURCHASES NOT MORE THAN \$10,000	5,841,083	58.2	5,073,962	61.5	5,081,003	61.5	3,073,962	61.0	0	0.0	0	0.0
(4) PERSONAL OR PROFESSIONAL SERVICES	7,466	0.1	8,956	0.1	5,469	0.1	7,024	0.1	2,197	1.1	1,812	0.8
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	14,682	0.2	14,731	0.2	10,731	0.1	10,458	0.1	5,351	2.0	6,273	2.0
(6) PURCHASES OUTSIDE U. S.	775,930	7.7	673,684	7.1	717,141	7.7	668,151	7.2	9,789	5.0	11,533	5.3
(7) MEDICINES OR MEDICAL SUPPLIES	8,485	0.1	7,031	0.1	6,688	0.1	6,365	0.1	2,197	1.1	2,635	1.2
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	265,345	2.8	212,469	2.2	250,709	2.8	205,208	2.2	6,556	3.4	7,251	3.3
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	912,979	9.7	985,204	10.3	887,969	9.6	959,598	10.3	25,010	12.0	25,606	11.0
(10) IMPRACTICAL TO SECURE COMPETITION BY	197,630	4.1	436,734	4.6	324,912	3.5	364,082	3.9	62,778	32.1	72,712	33.4
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	16,883	0.2	15,724	0.2	2,561	0.0	763	0.0	14,282	7.3	15,981	7.3
(12) CLASSIFIED PURCHASES	751	0.0	789	0.0	0	0.0	3	0.0	751	0.4	786	0.4
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	714	0.0	416	0.0	593	0.0	227	0.0	121	0.1	189	0.1
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	1,435	0.0	2,933	0.0	344	0.0	216	0.0	3,891	1.6	2,783	1.3
(15) NEGOTIATION AFTER ADVERTISING	16	0.0	69	0.0	4	0.0	39	0.0	14	0.0	10	0.0
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	2,762	0.0	2,431	0.0	521	0.0	583	0.0	1,061	1.3	1,928	2.9
(17) OTHERWISE AUTHORIZED BY LAW	22,297	0.2	23,525	0.2	24,386	0.2	20,853	0.2	2,651	1.0	3,466	1.0

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES 24 ACTIONS FOR CAMPUS NOT INCLUDED ELSEWHERE IN THIS TABLE.

C/ LESS THAN 0.05 PERCENT.

NOTE: PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 14 (Continued) A/

Statutory Authority (10 U.S.C. 2304 (a))	ACTIONS OVER \$10,000											
	NEW YORK				DELIVERY ORDERS				MODIFICATIONS			
	FY 1976	PERCENT	NUMBER	FY 1977	FY 1976	PERCENT	NUMBER	FY 1977	FY 1976	PERCENT	NUMBER	FY 1977
	NUMBER			PERCENT	NUMBER			PERCENT	NUMBER			PERCENT
TOTAL	NA		NA		NA		NA		NA		NA	
INTRAGOVERNMENTAL	93,547	100.0	104,330	100.0	70,353	100.0	77,053	100.0	31,745	100.0	35,375	100.0
TOTAL, EXCEPT INTRAGOVERNMENTAL	NA		NA		NA		NA		NA		NA	
FORMALLY ADVERTISED	13,006	14.0	14,668	14.1	4,230	6.0	3,019	4.9	2,002	3.1	3,255	3.2
OTHER AUTHORITY (SUB-TOTAL)	80,461	86.0	89,662	85.9	66,123	94.0	74,034	95.1	29,743	90.9	32,120	90.0
(1) NATIONAL EMERGENCY	19,006	20.4	22,103	21.3	4,010	5.7	4,753	6.1	1,077	3.9	2,300	6.5
(2) PUBLIC EMERGENCY	8,277	8.8	8,280	7.9	4,208	6.1	4,636	6.0	2,642	8.3	2,627	7.4
(3) PURCHASES NOT MORE THAN \$10,000	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
(4) PERSONAL OR PROFESSIONAL SERVICES	1,502	1.7	1,220	1.2	116	0.2	95	0.1	499	1.6	559	1.6
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	2,191	2.3	2,399	2.3	1,111	1.6	1,101	1.4	669	2.0	773	2.2
(6) PURCHASES OUTSIDE U. S.	3,351	3.6	4,264	4.1	5,567	7.9	6,049	7.0	871	2.7	1,220	3.4
(7) MEDICINES OR MEDICAL SUPPLIES	1,505	1.6	2,095	2.0	660	0.9	501	0.7	24	0.1	9	0
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	27	0	32	0	6,520	9.3	7,221	9.3	9	0	0	0
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	10,000	11.6	10,500	10.1	16,077	23.0	15,100	19.4	47	0.1	6	0
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	23,459	25.1	27,330	26.2	26,592	37.8	30,937	39.7	12,727	40.1	14,465	40.8
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	7,609	8.2	8,663	8.1	637	0.9	938	1.2	5,956	19.0	5,500	15.6
(12) CLASSIFIED PURCHASES	954	8.6	574	5.6	101	0.1	144	0.2	96	0.3	50	0.2
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	26	0	63	0.1	55	0.1	66	0.1	40	0.1	60	0.2
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	237	0.3	406	0.4	701	1.0	600	0.9	2,093	6.6	1,697	4.8
(15) NEGOTIATION AFTER ADVERTISING	0	0	0	0	2	0	2	0	0	0	2	0
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	260	0.3	304	0.4	1,090	1.6	1,026	1.3	475	1.5	510	1.5
(17) OTHERWISE AUTHORIZED BY LAW	1,259	1.3	1,513	1.5	500	0.6	705	0.9	852	2.7	1,240	3.5

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

0 LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 15
AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

(Amounts in Thousands)	Statutory Authority (10 U. S. C. 2304 (a))	FY 1962		FY 1963		FY 1964		FY 1965		FY 1966	
		Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
	TOTAL	\$21,214,102		\$21,370,120		\$20,794,204		\$21,997,037		\$20,243,107	
INTRAGOVERNMENTAL		1,115,481		346,516		561,144		612,470		1,014,603	
TOTAL, EXCEPT INTRAGOVERNMENTAL		20,098,621	100.0	21,023,604	100.0	20,233,060	100.0	21,384,567	100.0	19,228,504	100.0
FORMALLY ADVERTISED		3,544,114	12.6	3,477,871	12.7	4,071,587	14.4	4,817,214	17.6	5,203,194	14.2
OTHER AUTHORITY (SUB-TOTAL)		24,554,402	71.4	21,544,229	87.3	24,162,722	84.6	22,147,353	82.4	31,245,346	85.9
(1) National Emergency (Sub-Total)		1,438,040	4.1	1,394,414	4.8	1,443,943	4.4	1,631,990	6.0	1,841,600	5.0
(a) Labor Surplus Area & Industry Set-Asides		142,495	0.5	181,494	0.6	244,115	0.9	131,166	0.6	136,172	0.4
(b) Small Business Set-Asides (Sub-Total)		1,295,545	4.6	1,164,174	4.2	1,294,412	4.5	1,444,144	5.3	1,594,571	4.3
1. Unilateral		128,442	0.5	101,128	0.4	62,312	0.2	62,215	0.2	1,338,904	3.8
2. Joint b/		1,167,103	4.1	1,063,046	3.8	1,232,100	4.3	1,401,931	5.1	1,955,667	5.5
(c) Modifications Authorized by Existing Contract Negotiated Prior to January 1, 1966		5,285	*	4,738	*	0	0.0	0	0.0	0	0.0
(d) Balance of Payments Program		2,662	*	9,693	*	5,306	*	16,618	0.1	105,357	0.3
(2) Public Emergency		416,904	1.5	512,490	1.9	481,423	2.1	1,104,298	4.0	5,081,593	13.7
(3) Purchases Not More than \$2,500		1,069,441	3.8	1,280,398	4.4	1,337,665	4.7	1,342,953	5.1	1,704,968	4.6
(4) Personal or Professional Services		125,731	0.4	93,042	0.3	113,712	0.4	78,820	0.3	92,431	0.3
(5) Services of Educational Institutions		295,195	1.1	445,175	1.5	412,438	1.5	431,284	1.6	353,649	1.0
(6) Purchases Outside U. S.		1,193,502	4.3	942,448	3.3	957,604	3.4	1,036,916	3.8	1,934,316	5.2
(7) Medicines or Medical Supplies		62,854	0.2	44,639	0.2	54,865	0.2	67,353	0.2	126,742	0.3
(8) Supplies Purchased for Authorized Resale		92,100	0.3	280,304	1.0	157,889	0.5	170,674	0.6	230,439	0.6
(9) Perishable or Non-Perishable Subsistence		485,235	1.7	535,647	1.9	684,747	2.4	801,857	2.9	1,058,222	2.9
(10) Impractical to Secure Competition by Formal Advertising		3,906,187	13.9	4,487,119	15.5	4,089,648	14.5	3,929,339	14.4	5,746,983	15.5
(11) Experimental, Developmental, Test or Research		5,763,963	20.5	5,585,284	19.2	5,016,641	17.8	4,556,792	16.6	4,495,669	12.1
(12) Classified Purchases		771,714	2.7	420,463	1.4	217,184	0.8	115,000	0.4	122,571	0.3
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts		43,240	0.2	27,622	0.1	39,281	0.1	52,400	0.2	105,630	0.3
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture											
(15) Negotiation After Advertising		8,194,024	29.2	8,069,222	27.8	8,015,753	28.4	6,284,334	23.0	6,039,207	16.2
		2,295	*	1,102	*	1,409	*	1,616	*	9,899	*
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization		670,331	2.4	819,150	2.8	328,092	1.2	337,241	1.2	2,171,779	5.8
(17) Otherwise Authorized by Law		41,618	0.1	343,127	1.2	607,957	2.2	567,546	2.1	754,753	2.0

a/ For definitions and coverage, see Notes on Coverage.
b/ Prior to FY 1966, Joint Small Business Set-Asides were included under Authority (17).
Less than 0.01 percent

Table 15 (Continued)
AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

Statutory Authority (10 U. S. C. 2304 (a))	FY 1967		FY 1968		FY 1969		FY 1970		FY 1971	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
TOTAL	\$4,400,000		\$4,400,000		\$4,400,000		\$4,400,000		\$4,400,000	
INTRA-GOVERNMENTAL	1,200,000	27.3	1,200,000	27.3	1,200,000	27.3	1,200,000	27.3	1,200,000	27.3
INTER-GOVERNMENTAL	4,200,000	95.7	4,200,000	95.7	4,200,000	95.7	4,200,000	95.7	4,200,000	95.7
EXCEPT INTER-GOVERNMENTAL										
ORDINARY ADVERTISING	5,000,000	114	5,000,000	114	5,000,000	114	5,000,000	114	5,000,000	114
OTHER AUTHORITY (OTHER THAN TOTAL)										
(1) National Emergency (Other Than Total)										
(a) Labor Union Area & Industry Set-Aside	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(b) Small Business Set-Asides by	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(c) Balance of Payments Program	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(2) Public Emergency	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(3) Professional Services	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(4) Services of Educational Institutions	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(5) Purchases of Mail and Supplies	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(6) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(7) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(8) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(9) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(10) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(11) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(12) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(13) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(14) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(15) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(16) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7
(17) Miscellaneous	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7	1,000,000	22.7

a/ For Definitions and Coverage, See Notes on Coverage.
b/ Includes Joint Small Business Set-Asides.
c/ Less Than 0.05 Percent.

Table 15 (CONTINUED)
AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

(Amounts in Thousands)	FY 1972		FY 1973		FY 1974		FY 1975		FY 1976	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
INTRA-GOVERNMENTAL	\$2,512,161		\$2,912,104		\$40,131,124		\$45,725,290		\$46,934,231	
TOTAL, EXCEPT INTRA-GOVERNMENTAL	2,514,966		3,038,079		3,340,449		5,040,592		6,194,527	
FORMALLY ADVERTISED	35,764,543	100.0%	33,165,000	100.0%	36,408,616	100.0%	40,363,334	100.0%	40,726,190	100.0%
OTHER AUTHORITY (SUB-TOTAL)	3,694,535	10.3	3,627,256	10.8	3,069,142	8.4	3,437,111	8.5	3,232,425	7.9
(1) National Emergency (Sub-Total)	2,071,100	59.7	29,938,344	89.2	33,339,474	91.6	36,926,223	91.5	37,493,765	92.1
(a) Labor Surplus Area & Industry Set-Aside	1,885,189	5.3	1,884,135	5.6	1,744,343	4.8	2,176,297	5.4	2,236,956	5.5
(b) Small Business Set-Asides b/	225,779	0.6	120,535	0.4	101,750	0.3	73,461	0.2	135,465	0.3
(c) Balance of Payments Program	1,625,401	4.5	1,118,211	3.1	1,617,285	4.4	2,083,105	5.2	2,076,495	5.2
(d) Combined Small Business/Labor Surplus Area Set-Aside	34,109	0.1	20,056	0.1	11,909	*	16,779	*	7,148	*
(2) Public Exigency	1,775,532	5.0	5,313	*	13,399	0.1	8,952	*	27,848	*
(3) Purchases Not More than \$10,000 g/	1,499,895	4.2	1,995,232	5.8	1,817,503	5.0	2,321,632	5.8	2,201,039	5.4
(4) Personal or Professional Services	88,904	0.2	1,534,222	4.6	1,589,544	4.4	2,203,276	5.5	2,462,694	6.0
(5) Services of Educational Institutions	447,622	1.3	417,776	1.2	385,442	1.1	417,552	1.0	94,772	0.2
(6) Purchases Outside U. S.	1,014,811	4.5	1,750,833	5.2	1,829,644	5.0	2,067,788	5.1	1,991,045	4.9
(7) Medicines or Medical Supplies	127,843	0.4	130,568	0.4	151,541	0.4	139,016	0.3	118,901	0.3
(8) Supplies Purchased for Authorized Resale	313,140	0.9	346,914	1.0	417,476	1.1	487,139	1.2	505,368	1.2
(9) Perishable or Non-Perishable Subsistence	1,039,017	3.4	1,364,403	4.1	1,625,609	4.5	1,633,710	4.0	1,652,151	4.1
(10) Impractical to Secure Competition by Formal Advertising	8,690,756	24.3	8,116,595	24.2	12,376,447	34.0	13,049,409	32.3	13,198,452	32.4
(11) Experimental, Developmental, Test or Research	4,993,639	12.8	5,104,635	15.2	4,984,910	13.7	5,072,798	12.6	5,784,100	14.2
(12) Classified Purchases	94,242	0.3	115,778	0.3	132,773	0.4	142,576	0.4	140,190	0.3
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	127,714	0.4	67,545	0.2	119,577	0.3	136,182	0.3	94,129	0.2
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture	6,669,238	18.7	4,905,213	14.6	4,442,385	12.2	4,858,539	12.0	4,356,169	10.7
(15) Negotiation After Advertising	166,726	0.5	2,928	*	108,870	0.3	3,911	*	316	*
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization	2,033,162	5.7	1,829,630	5.5	1,370,803	3.8	1,548,435	3.8	1,854,346	4.6
(17) Otherwise Authorized by Law	733,652	2.1	351,304	1.0	373,395	1.0	567,148	1.4	345,326	0.8

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Includes Joint Small Business Set-Asides.

c/ Not Included elsewhere in this table. FY 1973, \$316,024; FY 1974, \$382,059; FY 1975 \$394,012; FY 1976 \$13,514

d/ For Fiscal Year 1975 this was changed from \$2,500 to \$10,000

TABLE 15 (CONCLUDED)
AWARDS BY STATUTORY AUTHORITY (BY FISCAL YEAR) A/

(AMOUNTS IN THOUSANDS)	STATUTORY AUTHORITY (10 U.S.C. 2304(a))	FY 1977		FY 1977		FY 1978		FY 1979		FY 1980	
		AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
INTRAGOVERNMENTAL TOTAL, EXCEPT INTRAGOVERNMENTAL FORMALLY ADVERTISED OTHER AUTHORITY (SUB-TOTAL) (1) NATIONAL EMERGENCY (SUB-TOTAL) (A) LABOR SURPLUS AREA & INDUSTRY SET-ASIDE (B) SMALL BUSINESS SET-ASIDES (C) BALANCE OF PAYMENTS PROGRAM (D) COMBINED SMALL BUSINESS/LABOR SURPLUS AREA SET-ASIDE (2) PUBLIC EXIGENCY (3) PURCHASES NOT MORE THAN \$10,000 (4) PERSONAL OR PROFESSIONAL SERVICES (5) SERVICES OF EDUCATIONAL INSTITUTIONS (6) PURCHASES OUTSIDE U.S. (7) MEDICINES OR MEDICAL SUPPLIES (8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE (9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE (10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING (11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH (12) CLASSIFIED PURCHASES (13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS (14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE (15) NEGOTIATION AFTER ADVERTISING (16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION (17) OTHERWISE AUTHORIZED BY LAI	TOTAL	\$12,111,792 C/		\$55,571,616							
		1,454,573		6,208,151							
		10,729,160	100.0%	49,363,465	100.0%						
		836,513	7.8	3,927,458	8.0						
		9,892,647	92.2	45,436,007	92.0						
		732,112	6.8	2,853,838	5.8						
		32,159	0.3	193,276	0.4						
		694,174	6.5	2,611,220	5.3						
		2,054	*	6,797	*						
		2,985	*	42,545	0.1						
		643,657	6.0	2,975,118	6.0						
		631,321	5.9	2,563,102	5.2						
		33,104	0.3	138,188	0.3						
		102,865	1.0	514,420	1.0						
		590,141	5.5	2,143,434	4.3						
		35,949	0.3	146,103	0.3						
		114,292	1.1	472,508	1.0						
		409,349	3.8	1,795,517	3.6						
		3,169,400	29.5	15,905,802	32.2						
		1,354,045	12.6	6,860,835	13.9						
		36,347	0.3	197,279	0.4						
		16,159	0.2	236,291	0.5						
		1,303,227	12.1	5,884,800	11.9						
		54	*	452	*						
		613,447	5.7	2,272,974	4.6						
		107,494	1.0	475,346	1.0						

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES JOINT SMALL BUSINESS SET-ASIDES.

C/ INCLUDES \$742 FOR "CHAMPUS" AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

* LESS THAN 0.05 PERCENT.

PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

AWARDS BY TYPE OF CONTRACT

PRICING PROVISION

Tables 16 and 17 show the types of contract pricing clauses used in military procurement actions of \$10,000 or more each. During fiscal year 1977, awards totaled \$49,765 million of which \$32.649 million, or 72.9% was awarded under fixed price procedures and \$11,779 million, or 26.3% under cost reimbursement procedures. Other types, time and materials and labor hours, accounted for \$337 million and 0.8% of total.

Cost-plus-a-fixed fee (CPFF) contracts accounted for 10.8% of total contract awards of \$10,000 or more in fiscal year 1977 compared with the 11.0% rate recorded in fiscal year 1976. Use of CPFF contracts since fiscal year 1964 have ranged from a low of 9.4% in fiscal year 1965 to a high of 12.9% in fiscal year 1973. The use of incentive contracts (both fixed and cost types combined) increased from 28.0% of total contracts in fiscal year 1976 to 31.5% in fiscal year 1977. The use of firm fixed price contracts decreased from 42.3% during fiscal year 1976 to 39.4% during fiscal year 1977.

The total of 217,566 actions of \$10,000 and over during fiscal year 1977 shown in Table 16 is divided into 104,338 original contract actions and modifications calling for additional work, and 113,228 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. The overall number of procurement actions of \$10,000 and over increased during the current period by 11.2% compared with the previous year. Actions for new work increased by 11.5% and actions representing delivery orders and modifications pursuant to the terms of the original contract by 10.9%.

Table 16
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

Type of Pricing Provision	NEW VALUE (8000)										NUMBER OF PROPOSERS: 101235									
	FISCAL YEAR 1976					FISCAL YEAR 1977					FISCAL YEAR 1976					FISCAL YEAR 1977				
	AMOUNT	PERCENT	AMOUNT	PERCENT	101235	AMOUNT	PERCENT	AMOUNT	PERCENT	101235	TOTAL	PERCENT	NEW MARK	OTHER MARK	OTHER MARK	TOTAL	PERCENT	NEW MARK	OTHER MARK	OTHER MARK
TOTAL	6 55,974,231	100.0	6 55,974,231	100.0	10,123,500	6 55,974,231	100.0	6 55,974,231	100.0	10,123,500	10,123,500	100.0	10,123,500	10,123,500	10,123,500	10,123,500	100.0	10,123,500	10,123,500	10,123,500
INTRAGOVERNMENTAL	5,184,527	7.9	5,184,527	7.9	711,115	5,184,527	7.9	5,184,527	7.9	711,115	772,425	11.9	772,425	772,425	772,425	772,425	11.9	772,425	772,425	772,425
ACTIONS OF \$10,000 OR LESS	5,184,527	7.9	5,184,527	7.9	711,115	5,184,527	7.9	5,184,527	7.9	711,115	772,425	11.9	772,425	772,425	772,425	772,425	11.9	772,425	772,425	772,425
ACTIONS OVER \$10,000	36,295,370	100.0	36,295,370	100.0	100.0	36,295,370	100.0	36,295,370	100.0	100.0	217,586	0.6	217,586	217,586	217,586	217,586	0.6	217,586	217,586	217,586
FIXED PRICE TYPE (SUB-TOTAL)	5,184,527	7.9	5,184,527	7.9	711,115	5,184,527	7.9	5,184,527	7.9	711,115	772,425	11.9	772,425	772,425	772,425	772,425	11.9	772,425	772,425	772,425
FIRM	15,365,121	23.5	15,365,121	23.5	15,365,121	15,365,121	23.5	15,365,121	23.5	15,365,121	15,365,121	23.5	15,365,121	15,365,121	15,365,121	15,365,121	23.5	15,365,121	15,365,121	15,365,121
REDETERMINABLE	4,444,868	6.7	4,444,868	6.7	4,444,868	4,444,868	6.7	4,444,868	6.7	4,444,868	4,444,868	6.7	4,444,868	4,444,868	4,444,868	4,444,868	6.7	4,444,868	4,444,868	4,444,868
INCENTIVE	6,188,757	9.3	6,188,757	9.3	6,188,757	6,188,757	9.3	6,188,757	9.3	6,188,757	6,188,757	9.3	6,188,757	6,188,757	6,188,757	6,188,757	9.3	6,188,757	6,188,757	6,188,757
ESCALATION	1,171,187	1.8	1,171,187	1.8	1,171,187	1,171,187	1.8	1,171,187	1.8	1,171,187	1,171,187	1.8	1,171,187	1,171,187	1,171,187	1,171,187	1.8	1,171,187	1,171,187	1,171,187
COST REIMBURSEMENT TYPE (SUB-TOTAL)	9,437,870	14.4	9,437,870	14.4	9,437,870	9,437,870	14.4	9,437,870	14.4	9,437,870	9,437,870	14.4	9,437,870	9,437,870	9,437,870	9,437,870	14.4	9,437,870	9,437,870	9,437,870
NO FEE	3,043,489	4.6	3,043,489	4.6	3,043,489	3,043,489	4.6	3,043,489	4.6	3,043,489	3,043,489	4.6	3,043,489	3,043,489	3,043,489	3,043,489	4.6	3,043,489	3,043,489	3,043,489
INCENTIVE	1,407,878	2.2	1,407,878	2.2	1,407,878	1,407,878	2.2	1,407,878	2.2	1,407,878	1,407,878	2.2	1,407,878	1,407,878	1,407,878	1,407,878	2.2	1,407,878	1,407,878	1,407,878
TIME AND MATERIALS	1,786,503	2.7	1,786,503	2.7	1,786,503	1,786,503	2.7	1,786,503	2.7	1,786,503	1,786,503	2.7	1,786,503	1,786,503	1,786,503	1,786,503	2.7	1,786,503	1,786,503	1,786,503
LABOR HOUR	1,171,187	1.8	1,171,187	1.8	1,171,187	1,171,187	1.8	1,171,187	1.8	1,171,187	1,171,187	1.8	1,171,187	1,171,187	1,171,187	1,171,187	1.8	1,171,187	1,171,187	1,171,187
OTHER TYPES (SUB-TOTAL)	196,237	0.3	196,237	0.3	196,237	196,237	0.3	196,237	0.3	196,237	196,237	0.3	196,237	196,237	196,237	196,237	0.3	196,237	196,237	196,237
TOTAL	6 55,974,231	100.0	6 55,974,231	100.0	10,123,500	6 55,974,231	100.0	6 55,974,231	100.0	10,123,500	10,123,500	100.0	10,123,500	10,123,500	10,123,500	10,123,500	100.0	10,123,500	10,123,500	10,123,500

ARMY

TOTAL	9 498,094	100.0	9 498,094	100.0	12,815,141	9 498,094	100.0	9 498,094	100.0	12,815,141	2,078,644	21.8	2,078,644	2,078,644	2,078,644	2,078,644	21.8	2,078,644	2,078,644	2,078,644
INTRAGOVERNMENTAL	1,977,553	20.8	1,977,553	20.8	1,977,553	1,977,553	20.8	1,977,553	20.8	1,977,553	2,104,746	21.1	2,104,746	2,104,746	2,104,746	2,104,746	21.1	2,104,746	2,104,746	2,104,746
ACTIONS OF \$10,000 OR LESS	1,977,553	20.8	1,977,553	20.8	1,977,553	1,977,553	20.8	1,977,553	20.8	1,977,553	2,104,746	21.1	2,104,746	2,104,746	2,104,746	2,104,746	21.1	2,104,746	2,104,746	2,104,746
ACTIONS OVER \$10,000	6,950,777	73.2	6,950,777	73.2	6,950,777	6,950,777	73.2	6,950,777	73.2	6,950,777	95,625	1.0	95,625	95,625	95,625	95,625	1.0	95,625	95,625	95,625
FIXED PRICE TYPE (SUB-TOTAL)	1,977,553	20.8	1,977,553	20.8	1,977,553	1,977,553	20.8	1,977,553	20.8	1,977,553	2,104,746	21.1	2,104,746	2,104,746	2,104,746	2,104,746	21.1	2,104,746	2,104,746	2,104,746
FIRM	1,455,978	15.1	1,455,978	15.1	1,455,978	1,455,978	15.1	1,455,978	15.1	1,455,978	1,455,978	15.1	1,455,978	1,455,978	1,455,978	1,455,978	15.1	1,455,978	1,455,978	1,455,978
REDETERMINABLE	4,444,868	46.8	4,444,868	46.8	4,444,868	4,444,868	46.8	4,444,868	46.8	4,444,868	4,444,868	46.8	4,444,868	4,444,868	4,444,868	4,444,868	46.8	4,444,868	4,444,868	4,444,868
INCENTIVE	6,188,757	65.1	6,188,757	65.1	6,188,757	6,188,757	65.1	6,188,757	65.1	6,188,757	6,188,757	65.1	6,188,757	6,188,757	6,188,757	6,188,757	65.1	6,188,757	6,188,757	6,188,757
ESCALATION	1,171,187	12.2	1,171,187	12.2	1,171,187	1,171,187	12.2	1,171,187	12.2	1,171,187	1,171,187	12.2	1,171,187	1,171,187	1,171,187	1,171,187	12.2	1,171,187	1,171,187	1,171,187
COST REIMBURSEMENT TYPE (SUB-TOTAL)	3,043,489	32.1	3,043,489	32.1	3,043,489	3,043,489	32.1	3,043,489	32.1	3,043,489	3,043,489	32.1	3,043,489	3,043,489	3,043,489	3,043,489	32.1	3,043,489	3,043,489	3,043,489
NO FEE	3,043,489	32.1	3,043,489	32.1	3,043,489	3,043,489	32.1	3,043,489	32.1	3,043,489	3,043,489	32.1	3,043,489	3,043,489	3,043,489	3,043,489	32.1	3,043,489	3,043,489	3,043,489
INCENTIVE	1,407,878	14.8	1,407,878	14.8	1,407,878	1,407,878	14.8	1,407,878	14.8	1,407,878	1,407,878	14.8	1,407,878	1,407,878	1,407,878	1,407,878	14.8	1,407,878	1,407,878	1,407,878
TIME AND MATERIALS	1,786,503	18.8	1,786,503	18.8	1,786,503	1,786,503	18.8	1,786,503	18.8	1,786,503	1,786,503	18.8	1,786,503	1,786,503	1,786,503	1,786,503	18.8	1,786,503	1,786,503	1,786,503
LABOR HOUR	1,171,187	12.3	1,171,187	12.3	1,171,187	1,171,187	12.3	1,171,187	12.3	1,171,187	1,171,187	12.3	1,171,187	1,171,187	1,171,187	1,171,187	12.3	1,171,187	1,171,187	1,171,187
OTHER TYPES (SUB-TOTAL)	196,237	2.1	196,237	2.1	196,237	196,237	2.1	196,237	2.1	196,237	196,237	2.1	196,237	196,237	196,237	196,237	2.1	196,237	196,237	196,237
TOTAL	9 498,094	100.0	9 498,094	100.0	12,815,141	9 498,094	100.0	9 498,094	100.0	12,815,141	2,078,644	21.8	2,078,644	2,078,644	2,078,644	2,078,644	21.8	2,078,644	2,078,644	2,078,644

0. LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

A/ INCLUDES 24 ACTIONS AND \$13.554 MILLION "CHAMPUS" AWARDS (NOT INCLUDED ELSEWHERE IN THIS TABLE).

TABLE 3B (CONTINUED)
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

TYPE OF PRICING PROVISION	NEW VALUE (\$000)				NUMBER OF PROCUREMENT ACTIONS			
	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1976		FISCAL YEAR 1977	
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	TOTAL	PERCENT
DEFENSE LOGISTICS AGENCY								
TOTAL	9,915,138		6,773,195		930,114		1,137,586	
INTRAGOVERNMENTAL ACTIONS OF \$10,000 OR LESS C/	220,915		169,816		28,784		36,300	
ACTIONS OVER \$10,000 (SUB-TOTAL) D/	737,686		796,519		896,330		1,087,673	
FIXED PRICE TYPE (SUM-TOTAL)	4,908,633	99.9	5,008,381	99.9	42,882	100.0	43,380	99.9
FTPM	2,226,578	44.9	2,298,262	39.4	35,075	95.3	36,410	86.0
PERFORMANCE INCENTIVE	628	0.0	515	0.0	32	0.1	15	0.0
ESCALATION	2,731,331	55.1	3,517,604	60.5	6,132	14.6	6,955	15.9
COST REIMBURSEMENT TYPE (SUB-TOTAL)	843		1,822		7		15	
NO FEE	390	0.0	512	0.0	2	0.0	2	0.0
FIXED FEE	453	0.0	1,310	0.0	5	0.0	13	0.0
INCENTIVE FEE	0	0.0	0	0.0	0	0.0	0	0.0
AWARD FEE	0	0.0	0	0.0	0	0.0	0	0.0
OTHER TYPES (SUB-TOTAL)	1,936		2,657		11		8	
TIME AND MATERIALS	1,936	0.0	2,657	0.0	11	0.0	7	0.0
LABOR HOURS	0	0.0	0	0.0	0	0.0	0	0.0
OTHER DEFENSE AGENCIES								
TOTAL	986,988		1,237,997		12,824		69,716	
INTRAGOVERNMENTAL ACTIONS OF \$10,000 OR LESS C/	51,553		80,875		15,071		17,905	
ACTIONS OVER \$10,000 (SUB-TOTAL) D/	76,559		36,277		56,139		63,960	
FIXED PRICE TYPE (SUM-TOTAL)	886,866	100.0	1,128,845	100.0	3,018	100.0	3,053	100.0
FTPM	517,779	58.3	755,507	67.4	1,556	51.4	2,115	69.3
PERFORMANCE INCENTIVE	199	0.2	681,868	61.3	1,451	48.2	2,007	65.7
ESCALATION	2,680	0.3	2,135	0.2	25	0.8	31	1.0
COST REIMBURSEMENT TYPE (SUB-TOTAL)	265,815	38.2	361,110	32.2	1,456	48.3	1,728	53.7
NO FEE	17,556	3.7	23,275	2.6	287	8.9	220	3.9
FIXED FEE	184,167	20.9	237,786	21.2	1,168	38.5	1,454	37.1
INCENTIVE FEE	51,882	5.0	93,756	8.6	25	0.8	36	1.1
AWARD FEE	4,230	0.6	235	0.2	2	0.1	2	0.1
OTHER TYPES (SUB-TOTAL)	1,256	0.1	4,220	0.4	10	0.3	26	0.7
TIME AND MATERIALS	429	0.0	2,136	0.2	8	0.3	21	0.5
LABOR HOURS	825	0.1	1,884	0.2	2	0.1	5	0.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ DELIVERY ORDERS AND MODIFICATIONS PURSUANT TO TERMS OF THE ORIGINAL CONTRACT.
C/ EXCLUDES INTRAGOVERNMENTAL. DATA BY PRICING PROVISION ARE NOT AVAILABLE FOR AWARDS OF LESS THAN \$10,000.
D/ LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

Type of Pricing Provision	FISCAL YEAR									
	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
	Net Value									
TOTAL b/	\$21,458,141	\$34,027,296	\$29,285,024	\$10,941,954	\$13,661,308	\$16,101,941	\$17,997,053	\$22,161,627	\$22,873,335	\$21,181,486
FIXED PRICE TYPE (SUB-TOTAL)	18,736,133	27,953,710	23,358,219	7,707,753	10,365,840	11,220,693	11,995,425	13,388,816	13,520,289	12,159,763
Firm	14,626,234	10,128,940	9,307,381	4,157,793	5,418,631	5,859,400	6,360,956	6,160,679	7,498,601	6,645,815
Redeterminable	7,206,455	13,122,475	6,368,482	639,040	1,715,573	1,596,461	1,548,113	1,630,271	1,070,589	1,298,138
Incentive	1,951,457	4,079,848	7,029,516	2,756,136	3,124,378	3,096,450	3,210,957	4,253,712	3,508,293	2,879,199
Escalation	151,987	622,247	652,840	154,784	107,258	668,382	875,499	1,336,154	1,442,806	1,336,611
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	2,721,998	6,074,286	5,926,805	3,234,101	3,295,468	4,881,248	6,001,628	8,772,811	9,353,046	9,021,723
No Fee	855,019	1,523,065	482,099	288,797	363,371	626,198	338,635	616,629	686,581	466,546
Fixed Fee	1,852,046	4,509,595	4,779,868	2,606,666	2,693,335	3,887,588	5,380,975	7,363,218	7,836,391	7,803,469
Incentive Fee	-	-	631,036	277,121	193,408	303,759	209,296	703,175	741,247	672,899
Other g/	14,933	41,636	33,802	61,517	45,354	63,703	72,722	89,769	88,827	78,809
TOTAL b/	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)	87.3	82.1	79.8	70.5	75.9	69.7	66.6	60.4	59.1	57.4
Firm	43.9	29.8	31.8	38.0	39.7	36.4	35.3	27.8	32.8	31.4
Redeterminable	33.6	38.5	21.8	5.9	12.5	9.9	8.6	7.4	4.7	6.1
Incentive	9.1	12.0	24.0	25.2	22.9	19.2	17.8	19.2	15.3	13.6
Escalation	0.7	1.8	2.2	1.4	0.8	4.2	4.9	6.0	6.3	6.3
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	12.7	17.9	20.2	29.5	24.1	30.3	33.4	39.6	40.9	42.6
No Fee	4.0	4.5	1.6	2.6	2.7	3.9	1.9	2.8	3.0	2.2
Fixed Fee	8.6	13.3	16.3	23.8	19.7	24.1	29.9	33.2	34.3	36.8
Incentive Fee	-	-	2.2	2.5	1.4	1.9	1.2	3.2	3.2	3.2
Other g/	0.1	0.1	0.1	0.6	0.3	0.4	0.4	0.4	0.4	0.4

a/ For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

b/ Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

c/ Includes Time and Materials and Labor Hour contracts.

Table 17-- (Continued)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

Type of Pricing Provision	FISCAL YEAR									
	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
	Net Value									
TOTAL c	\$22,957,211	\$5,771,215	\$6,224,582	\$5,327,242	\$4,330,689	\$33,515,411	\$39,249,366	\$39,070,619	\$37,165,155	\$31,012,501
FIXED PRICE TYPE (SUB-TOTAL)	13,243,052	15,117,031	17,012,601	18,029,507	18,619,283	26,550,280	30,573,539	30,311,751	28,172,619	22,944,694
Firm	7,211,278	9,744,244	10,446,470	11,740,241	12,856,526	19,277,244	22,041,935	20,596,294	18,652,591	14,739,831
Redeterminable	2,403,036	1,897,663	481,440	611,885	536,435	765,555	687,726	560,777	466,032	217,453
Incentive	2,553,522	3,096,845	4,137,347	4,685,456	4,039,795	5,327,340	7,001,204	7,323,142	7,316,812	6,484,855
Escalation	1,075,246	871,199	1,007,445	1,000,935	1,186,527	1,180,731	1,192,674	1,831,538	1,737,184	1,502,490
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	9,614,172	10,112,884	9,211,981	7,293,035	5,711,406	6,964,491	8,275,827	8,758,868	9,012,536	8,067,807
No Fee	466,798	595,144	621,448	582,448	577,801	734,084	752,159	788,191	639,346	593,281
Fixed Fee	8,368,396	8,384,661	5,439,150	3,034,947	2,289,324	3,327,984	4,068,830	4,233,744	3,566,354	3,212,734
Incentive Fee	724,161	1,061,314	3,061,668	3,580,472	2,720,835	2,762,942	3,276,968	3,506,734	3,443,134	3,050,173
Award Fee	0	0	0	0	0	0	0	NA	1,110,777	953,042
Other d/	60,824	(1,765)	89,715	101,168	123,446	139,581	177,870	230,199	252,925	258,577
Percent										
TOTAL b/	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)	57.9	60.8	64.2	71.2	76.5	79.2	78.9	77.6%	75.8	74.0
Firm	31.5	38.0	41.5	46.3	52.8	57.5	56.3	52.7	50.2	47.5
Redeterminable	10.5	7.4	3.7	2.4	2.2	2.3	1.8	1.5	1.2	0.7
Incentive	11.2	12.0	15.8	18.5	16.6	15.9	17.8	18.7	19.7	20.9
Escalation	4.7	3.4	3.9	4.0	4.9	3.5	3.0	4.7	4.7	4.9
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	42.1	39.2	35.1	28.8	23.5	20.8	21.1	22.4	24.2	26.0
No Fee	2.0	2.3	2.4	2.3	2.4	2.2	1.9	2.0	1.7	1.9
Fixed Fee	36.6	32.5	20.7	12.0	9.4	9.9	10.4	10.8	9.6	10.4
Incentive Fee	3.2	4.1	11.7	14.1	11.2	8.3	8.3	9.0	9.3	9.8
Award Fee	0.0	0.0	0.0	0.0	0.0	0.0	0.0	NA	3.0	3.1
Other d/	0.3	0.3	0.3	0.4	0.5	0.4	0.5	0.6	0.6	0.8

a/ For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy Letters of Intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

b/ Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

c/ Includes Cost-Plus-Award Fee Contracts but the amounts are not known.

d/ Includes Time and Materials and Labor Hour contracts.

NA Not Available

TABLE 17 (Concluded)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) ^{a/}

(Amounts in Thousands)

Type of Pricing Provision	FISCAL YEAR						
	1971	1972	1973	1974	1975	1976	1977
TOTAL ^{b/}	\$29,429,463	\$31,922,854	\$29,213,522	\$32,495,096	\$26,019,736	\$26,295,370	\$34,764,792
FIXED PRICE TYPE (SUB-TOTAL)	21,931,546	23,110,679	20,722,326	23,537,160	26,059,551	26,661,233	32,649,323
Firm	12,579,400	13,834,697	13,209,059	13,616,019	14,834,593	15,355,121	17,668,776
Redeterminable	213,040	271,288	260,212	332,782	360,851	468,848	654,477
Incentive	7,867,378	7,648,868	5,827,628	6,814,412	6,396,224	6,393,747	9,003,706
Escalation	1,331,218	1,375,906	1,455,427	2,773,947	4,467,683	4,443,517	5,362,564
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	7,497,917	8,812,175	8,491,196	8,957,936	9,960,185	9,634,137	12,115,469
No Fee	659,782	1,240,763	968,023	1,216,589	982,566	1,043,489	994,647
Fixed Fee	3,352,924	3,715,559	3,845,773	3,845,773	3,845,773	3,845,773	4,818,276
Incentive Fee	2,834,282	3,231,450	3,445,954	3,273,268	4,345,521	3,792,226	5,124,815
Award Fee	692,913	820,148	663,745	646,144	588,664	619,285	840,987
Other ^{d/}	220,626	214,235	237,719	218,097	207,139	196,267	336,744

PERCENT

TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)	73.9	71.6	69.4	72.4	72.3	73.5	72.9
Firm	42.4	42.8	44.2	41.9	41.1	42.3	39.4
Redeterminable	0.7	0.8	0.9	1.0	1.0	1.3	1.5
Incentive	26.3	23.6	19.5	21.0	17.8	17.6	20.1
Escalation	4.5	4.3	4.9	8.5	12.4	12.2	12.0
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	26.1	28.4	30.6	27.6	27.7	26.5	27.1
No Fee	2.2	3.7	3.2	3.7	2.8	2.9	2.0
Fixed Fee	11.3	11.5	12.9	11.1	10.6	11.0	10.8
Incentive Fee	9.5	10.0	11.5	10.1	12.1	10.4	11.4
Award Fee	2.3	2.5	2.2	2.0	1.6	1.7	1.9
Other ^{d/}	0.7	0.7	0.8	0.7	0.6	0.5	0.8

^{a/} For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

^{b/} Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

^{d/} Includes Time and materials and Labor Hour contracts.

SUBCONTRACTS

Commitments for subcontract work by 737 reporting large military contractors totaled \$15,038 million in fiscal year 1977 which was a 26.5% increase from the \$11,887 million reported by 703 large contractors in fiscal year 1976.

Small business firms received 39.0% of the total committed for subcontract work during fiscal year 1977 compared with 37.6% for fiscal year 1976. Comparative data for fiscal years 1968 through 1977 are shown in Table 18.

Table 18

DEFENSE SMALL BUSINESS SUBCONTRACTING PROGRAM (By Fiscal Year)

(Dollar Amounts in Millions)

	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977
1. Number of Large Contractors Reporting	886	946	939	865	767	765	713	701	703	737
2. Military Subcontract Commitments	\$15,225	\$14,883	\$11,931	\$9,471	\$9,925	\$11,094	\$12,072	\$12,734	\$11,887	\$15,038
a. To Small Business Concerns	6,496	6,046	4,378	3,292	3,457	3,971	4,609	5,002	4,475	5,863
b. To Other Business Concerns	8,729	8,837	7,553	6,179	6,468	7,123	7,463	7,732	7,412	9,175
3. Percent of Total to Small Business Concerns (Line 2a -:- Line 2)	42.7%	40.6%	36.7%	34.8%	34.8%	35.8%	38.2%	39.3%	37.6%	39.0%

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APPENDIX TABLES

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TABLE A
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1951 - 1960

(Amounts in Millions)	Month	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
	January	\$ 4,137	\$ 2,697	\$ 3,967	\$ 702	\$ 1,100	\$ 1,312	\$ 1,550	\$ 1,793	\$ 1,411	\$ 1,580
	February	2,681	4,113	2,004	522	1,070	1,262	1,719	1,083	1,658	1,508
	March	3,170	3,148	2,847	1,032	1,346	1,893	1,947	2,797	2,436	2,370
	January-March, Total	9,988	9,958	8,818	2,256	3,516	4,467	5,216	5,673	5,507	5,458
	April	3,115	2,249	2,776	1,173	1,542	1,129	1,833	1,763	1,802	1,500
	May	3,910	3,190	2,278	1,410	988	1,528	778	2,598	1,627	1,875
	June	8,134	12,398	6,066	3,455	3,897	4,692	2,740	5,131	4,995	4,307
	April-June, Total	15,159	17,837	11,120	6,038	6,427	7,349	5,351	9,452	8,424	7,682
	January-June, Total	25,147	27,795	19,938	8,294	9,943	11,816	10,567	15,125	13,931	13,140
	Fiscal Year, Total		43,569	31,812	13,279	16,582	19,590	21,458	24,197	25,312	23,689
	July	3,121	1,199	1,561	708	844	1,036	1,398	1,319	1,824	1,757
	August	2,373	810	750	497	901	1,479	865	1,232	1,465	1,698
	September	2,012	1,990	926	2,067	734	2,225	1,409	2,471	1,921	2,402
	July-September, Total	7,506	3,999	3,237	3,272	2,479	4,740	3,672	5,022	5,210	5,857
	October	2,464	2,047	929	1,917	1,007	1,730	1,545	1,820	1,914	1,428
	November	2,236	2,296	287	360	1,168	1,704	1,524	1,457	1,731	1,607
	December	3,568	3,532	532	1,070	3,120	2,717	2,331	3,082	1,694	2,278
	October-December, Total	8,268	7,875	1,748	3,367	5,295	6,151	5,400	6,359	5,339	5,313
	July-December, Total	15,774	11,874	4,985	6,639	7,774	10,891	9,072	11,381	10,549	11,170
	Calendar Year, Total	40,921	39,669	24,923	14,933	17,717	22,707	19,639	26,506	24,480	24,310

NOTE: Most overseas procurement during fiscal years 1951-1954 was reported on an annual basis. The amounts have been pro-rated to the individual months on an estimated basis.

TABLE A (Cont'd)
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1961 - 1970

(Amounts in Millions)	Month	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
	January	\$ 1,781	\$ 2,990	\$ 2,320	\$ 2,328	\$ 2,029	\$ 2,957	\$ 3,318	\$ 2,973	\$ 3,275	\$ 2,773
	February	1,887	1,927	2,254	2,527	1,603	2,554	3,291	2,909	3,221	2,406
	March	2,437	3,019	2,800	2,204	2,578	2,988	3,034	3,077	2,560	2,560
	January-March, Total	6,105	7,936	7,374	7,059	6,210	8,499	9,643	8,959	9,056	7,739
	April	1,929	2,043	1,842	2,274	2,693	3,159	2,902	3,247	2,399	2,166
	May	1,630	1,906	2,155	2,391	1,988	3,394	3,940	3,993	2,720	2,292
	June	4,750	4,431	4,048	3,666	4,607	7,283	7,060	6,081	5,160	5,320
	April-June, Total	8,309	8,380	8,045	8,331	9,288	13,840	13,902	13,321	10,279	9,778
	January-June, Total	14,414	16,316	16,019	15,390	15,498	22,339	23,545	22,280	19,335	17,517
	Fiscal Year, Total	25,584	29,254	29,379	28,796	27,997	38,243	44,633	43,755	41,986	35,976
	July	1,597	1,653	2,044	2,328	2,355	4,114	3,721	4,371	3,524	3,362
	August	1,828	1,922	2,484	1,971	2,659	3,069	3,725	3,071	2,965	2,782
	September	2,252	2,248	2,928	2,474	2,798	4,208	4,282	4,601	3,313	2,608
	July-September, Total	5,677	5,823	7,456	6,773	7,812	11,391	11,728	12,043	9,802	8,752
	October	2,653	2,943	2,241	2,025	2,782	3,462	3,649	4,021	3,416	3,977
	November	1,909	2,471	1,535	1,746	2,481	2,778	2,770	2,863	2,170	2,226
	December	2,699	2,123	2,174	1,955	2,829	3,457	3,328	3,724	3,071	3,312
	October-December, Total	7,261	7,537	5,950	5,726	8,092	9,697	9,747	10,608	8,657	9,515
	July-December, Total	12,938	13,360	13,406	12,499	15,904	21,088	21,475	22,651	18,459	18,267
	Calendar Year, Total	27,352	29,676	29,425	27,889	31,402	43,427	45,020	44,931	37,794	35,784

TABLE A (Cont'd)
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1971 - 1980 to Date

(Amounts in Millions)		1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
Month											
January		\$ 2,338	\$ 3,379	\$ 2,734	\$ 3,244	\$ 3,681	\$ 3,574	\$ 3,722			
February		2,364	2,659	2,569	2,727	3,414	2,624	3,759			
March		3,059	2,977	2,966	2,800	2,721	5,495	4,516			
January-March, Total		7,761	8,985	8,269	8,771	9,816	11,693	11,997			
April		2,285	2,249	2,067	3,207	2,987	2,747	4,145			
May		1,843	2,300	2,572	2,344	2,799	2,656	3,882			
June		4,361	5,863	5,387	6,419	7,185	7,148	3,506			
April-June, Total		8,489	10,412	10,026	11,970	12,971	12,551	11,533			
January-June, Total		16,250	19,397	18,295	20,741	22,787	24,244	23,530			
Fiscal Year, Total		34,517	38,292	36,920	40,131	45,758	46,934				
July		3,716	3,783	2,725	4,345	4,620	2,800	3,885			
August		3,213	2,871	3,468	4,539	5,444	4,101	3,924			
September		3,231	3,010	3,468	3,706	3,303	5,281	7,984			
July-September, Total		10,160	9,664	9,661	12,590	13,367	12,182	15,793			
October		2,838	3,150	3,392	4,355	3,426	6,844				
November		2,638	3,101	3,207	3,300	2,772	4,686				
December		3,259	2,710	3,130	2,726	3,125	4,719				
October-December, Total		8,735	8,961	9,729	10,381	9,323	16,249				
July-December, Total		18,895	18,625	19,390	22,971	22,690	28,431				
Calendar Year, Total		35,145	38,022	37,685	43,712	45,447	52,675				

TABLE B
AWARDS TO U.S. BUSINESS FIRMS BY MONTH
1951 - 1960

(Amounts in Millions)	Month	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
January		\$ 4,004	\$ 2,505	\$ 3,557	\$ 581	\$ 962	\$ 1,205	\$ 1,394	\$ 1,647	\$ 1,223	\$ 1,448
February		2,508	3,961	1,675	416	969	1,107	1,519	939	1,483	1,366
March		2,974	3,003	2,521	909	1,191	1,767	1,817	2,602	2,258	2,199
January-March, Total		9,486	9,469	7,753	1,906	3,122	4,079	4,730	5,188	4,964	5,013
April		2,878	2,067	2,418	1,039	1,414	980	1,637	1,524	1,665	1,253
May		3,730	3,022	1,995	1,286	807	1,358	594	2,322	1,425	1,708
June		7,917	12,182	5,689	3,038	3,442	4,366	2,310	4,682	4,634	3,995
April-June, Total		14,525	17,271	10,102	5,363	5,663	6,704	4,541	8,528	7,724	6,996
January-June, Total		24,011	26,740	17,855	7,269	8,785	10,783	9,271	13,716	12,688	12,009
Fiscal Year, Total			41,482	27,822	11,448	14,930	17,750	19,133	21,827	22,744	21,302
July		2,946	828	1,441	622	693	841	1,114	1,067	1,534	1,524
August		2,180	524	585	425	771	1,325	850	1,032	1,252	1,496
September		1,834	1,684	810	2,012	573	2,081	1,283	2,243	1,728	2,158
July-September, Total		6,960	3,036	2,836	3,059	2,037	4,247	3,247	4,342	4,514	5,178
October		2,295	1,729	771	1,817	903	1,569	1,279	1,538	1,732	1,213
November		2,074	2,000	164	302	1,042	1,528	1,417	1,301	1,559	1,455
December		3,413	3,202	408	967	2,985	2,518	2,168	2,875	1,488	2,056
October-December, Total		7,782	6,931	1,343	3,086	4,930	5,615	4,864	5,714	4,779	4,724
July-December, Total		14,742	9,967	4,179	6,145	6,967	9,862	8,111	10,056	9,293	9,902
Calendar Year, Total		38,753	36,707	22,034	13,414	15,752	20,645	17,382	23,772	21,981	21,911

TABLE B (Cont'd)
AWARDS TO U.S. BUSINESS FIRMS BY MONTH
1961 - 1970

(Amounts in Millions)	Month	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
January		\$ 1,573	\$ 2,760	\$ 2,140	\$ 2,138	\$ 1,841	\$ 2,590	\$ 2,922	\$ 2,505	\$ 2,880	\$ 2,397
February		1,712	1,697	2,131	2,377	1,446	2,264	3,092	2,598	2,797	2,118
March		2,233	2,800	2,654	2,001	2,344	2,682	2,670	2,819	2,383	2,295
January-March, Total		5,518	7,257	6,925	6,516	5,631	7,536	8,684	7,922	8,060	6,810
April		1,780	1,757	1,714	2,124	2,478	2,922	2,578	3,005	2,128	1,928
May		1,417	1,676	2,009	2,210	1,827	2,653	3,360	3,733	2,435	1,951
June		4,375	3,930	4,244	3,292	4,192	6,420	6,410	5,499	4,535	4,480
April-June, Total		7,572	7,363	7,967	7,626	8,497	11,995	12,348	12,237	9,098	8,359
January-June, Total		13,090	14,620	14,892	14,142	14,128	19,531	21,032	20,159	17,158	15,169
Fiscal Year, Total		22,992	26,147	27,143	26,221	25,281	34,026	39,809	39,486	37,331	31,191
July		1,415	1,404	1,749	2,108	1,965	3,638	3,283	3,614	2,878	2,607
August		1,596	1,800	2,341	1,685	2,449	2,686	3,214	2,728	2,626	2,435
September		1,970	2,068	2,649	2,268	2,561	3,725	3,988	4,158	2,931	2,355
July-September, Total		4,981	5,272	6,739	6,061	6,975	10,049	10,485	10,500	8,435	7,397
October		2,349	2,774	2,083	1,764	2,595	3,088	3,353	3,668	3,094	3,693
November		1,715	2,298	1,328	1,594	2,286	2,525	2,512	2,507	1,955	1,957
December		2,482	1,907	1,929	1,734	2,639	3,115	2,977	3,498	2,538	2,888
October-December, Total		6,546	6,979	5,340	5,092	7,520	8,728	8,842	9,673	7,587	8,538
July-December, Total		11,527	12,251	12,079	11,153	14,495	18,777	19,327	20,173	16,022	15,935
Calendar Year, Total		24,617	26,871	26,971	25,295	28,623	38,308	40,359	40,332	33,180	31,104

TABLE B (Cont'd)
AWARDS TO U.S. BUSINESS FIRMS BY MONTH
1971 - 1980 to Date

(Amounts in Millions)	Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
	January	\$ 2,054	\$ 3,041	\$2,129	\$2,693	\$2,939	\$2,632	\$ 3,045			
	February	2,083	2,335	2,169	2,351	2,811	2,135	3,030			
	March	2,682	2,627	2,644	2,222	2,284	3,961	3,884			
	January-March, Total	6,819	8,003	6,942	7,266	8,034	8,728	9,959			
	April	2,046	1,977	1,623	2,596	2,658	2,267	3,632			
	May	1,663	2,014	1,994	1,970	2,347	2,149	3,012			
	June	3,745	4,475	4,348	5,357	5,724	5,680	2,890			
	April-June, Total	7,454	8,466	7,965	9,923	10,729	10,096	9,534			
	January-June, Total	14,273	16,469	14,907	17,189	18,763	18,824	19,493			
	Fiscal Year, Total	30,208	33,007	30,647	33,234	37,115	37,594				
	July	2,994	3,121	2,126	3,333	3,941	1,928	2,718			
	August	2,843	2,376	2,934	3,611	4,771	3,651	3,389			
	September	3,007	2,510	2,760	3,115	2,565	4,260	6,676			
	July-September, Total	8,884	8,007	7,820	10,059	11,277	9,839	12,783			
	October	2,519	2,718	2,892	3,353	2,827	5,478				
	November	2,303	2,690	2,604	2,763	2,128	4,007				
	December	2,872	2,325	2,729	2,177	2,538	3,834				
	October-December, Total	7,694	7,733	8,225	8,293	7,493	13,319				
	July-December, Total	16,538	15,740	16,045	18,352	18,770	23,158				
	Calendar Year, Total	30,811	32,209	30,952	35,541	37,533	41,982				

TABLE C
DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Fiscal Year	Total		Actions of Less Than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1964 - Total	547,097	\$184,040	443,824	\$171,114	103,273	\$112,926
Army	316,406	215,557	314,840	68,007	1,566	147,555
Navy	95,446	127,314	94,631	38,418	815	88,896
Air Force	126,192	219,283	125,057	54,392	1,135	104,891
DSA	9,053	21,886	8,796	10,298	257	11,588
1965 - Total	627,205	\$468,300	622,915	\$200,101	4,290	\$247,799
Army	331,568	136,532	330,175	66,993	1,393	69,539
Navy	142,188	118,663	141,276	55,886	912	62,777
Air Force	139,413	181,255	137,935	63,458	1,478	117,797
DSA	14,036	31,850	13,569	14,164	467	17,686
1966 - Total	630,992	\$655,101	625,038	\$239,732	5,914	\$305,369
Army	340,128	176,048	337,903	82,222	2,165	93,826
Navy	145,306	134,010	144,332	70,392	974	63,618
Air Force	127,040	193,942	125,398	64,068	1,642	129,874
DSA	18,518	61,101	17,345	23,050	1,173	38,051
1967 - Total	672,505	\$611,638	665,188	\$271,664	7,317	\$339,974
Army	364,984	208,648	362,642	96,812	2,342	111,836
Navy	165,622	150,651	164,307	88,116	1,315	62,535
Air Force	122,305	167,914	120,688	62,999	1,617	104,915
DSA	19,594	84,425	17,551	23,737	2,043	60,688
1968 - Total	698,103	\$639,825	691,921	\$275,185	6,582	\$364,640
Army	391,535	227,213	389,072	103,381	2,463	123,832
Navy	173,242	180,600	171,690	97,184	1,552	83,416
Air Force	115,798	171,950	114,413	56,521	1,385	115,429
DSA	17,528	60,062	16,346	18,099	1,182	41,963

TABLE C (Continued)

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1969 - Total	530,651	\$710,570	522,432	\$280,131	8,219	\$430,439
Army	216,912	261,307	213,954	101,948	2,958	159,359
Navy	168,617	185,564	166,859	96,442	1,758	89,122
Air Force	123,643	171,878	121,983	59,216	1,660	112,662
DSA	21,479	91,821	19,636	22,525	1,843	69,296
1970 - Total	533,225	\$723,644	525,716	\$272,533	7,509	\$451,111
Army	208,251	293,031	205,310	101,835	2,941	191,196
Navy	172,084	187,303	170,344	96,903	1,740	90,400
Air Force	133,617	164,773	132,148	57,793	1,469	106,980
DSA	19,273	78,537	17,914	16,002	1,359	62,535
1971 - Total	552,403	\$795,710	544,182	\$296,517	8,221	\$499,193
Army	213,394	308,550	210,314	110,694	3,080	197,856
Navy	169,464	218,816	167,560	99,415	1,904	119,401
Air Force	147,430	202,655	145,514	66,469	1,916	136,186
DSA	22,115	65,689	20,794	19,939	1,321	45,750
1972 - Total	602,257	\$800,906	592,650	\$345,791	9,607	\$455,115
Army	227,263	330,372	223,744	133,532	3,539	196,840
Navy	188,143	213,710	185,480	119,081	2,663	94,629
Air Force	166,831	199,127	164,646	75,697	2,185	123,430
DSA	20,000	57,697	18,780	17,481	1,220	40,216
1973 - Total	635,002	\$785,160	624,933	\$366,911	10,069	\$418,249
Army	223,202	312,870	219,163	134,938	4,039	177,932
Navy	168,865	207,327	166,326	127,004	2,539	80,323
Air Force	221,483	207,159	219,225	86,401	2,258	120,758
DSA	21,452	57,804	20,219	18,568	1,233	39,236
1974 - Total	704,797	\$829,571	783,660	\$383,006	11,137	\$446,565
Army	200,657	330,066	196,393	143,971	4,264	186,095
Navy	160,082	221,076	157,248	133,059	2,834	88,017
Air Force	413,532	222,701	410,732	87,794	2,800	134,907
DSA	20,526	55,728	19,287	18,182	1,239	37,546

TABLE C (Continued)

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES

NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1975 - Total	599,958	\$868,746	587,782	\$406,100	12,176	\$462,646
Army	181,379	301,390	177,141	144,023	4,238	157,367
Navy	162,633	263,892	158,900	153,425	3,733	110,467
Air Force	239,683	243,814	236,661	93,275	3,022	150,539
DSA	16,263	59,650	15,080	15,377	1,183	44,273
1976 - Total	584,303	\$929,140	571,653	\$417,518	12,647	\$511,622
Army	185,689	279,959	181,748	143,573	3,941	136,386
Navy	163,266	313,354	159,021	158,825	4,245	154,529
Air Force	220,038	271,773	216,809	98,384	3,229	173,389
DSA	15,307	64,054	14,075	16,736	1,232	47,318
1977 - Total	157,913	\$267,749	153,513	\$121,544	4,400	\$146,205
Army	52,970	93,557	51,596	41,263	1,374	42,294
Navy	43,633	90,969	42,158	45,020	1,475	45,949
Air Force	56,998	75,790	55,839	30,767	1,159	45,023
DSA	4,312	17,433	3,920	4,494	392	12,939
1977 - Total	624,380	\$1,080,578	607,881	\$461,648	16,499	\$618,930
Army	189,991	326,447	185,061	163,384	4,930	163,063
Navy	145,887	347,975	140,208	159,247	5,679	188,728
Air Force	271,035	327,016	266,715	119,283	4,320	207,733
DSA	17,467	79,140	15,897	19,734	1,570	59,406
1978 - Total						
Army						
Navy						
Air Force						
DSA						
1979 - Total						
Army						
Navy						
Air Force						
DSA						

NOTES ON COVERAGE AND GLOSSARY OF TERMS

Business Firms - Companies, individuals and partnerships organized for profit.

Civil Functions - Non-military activities such as those administered by the Army Corps of Engineers for rivers and harbors, and flood control work. Civil functions are excluded from this report.

Coverage Compared with Fiscal Reports - Amounts in this contract report are shown for the Military Department or Defense Agency that awards the prime contracts, and not the department or agency that budgets for the supplies or services. In addition, data for Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration and other federal agencies, as well as for foreign countries whose defense purchases are bought on a cash basis. Military Assistance Program (MAP) contracts for grant aid also are included in the awarding department's figures.

This contract report does not include obligations for "in-house" work performed at military-owned-and-operated establishments, such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other federal agencies.

Obligations for subsistence, clothing, petroleum, and various maintenance and operating supplies are not included in the Procurement, Construction, and Research, Development, Test and Evaluation categories of fiscal reports, nor are they shown separately in such reports.

Category definitions of the contract and fiscal reports are not comparable. For example, fiscal reports provide complete costs of end items, such as aircraft and missiles, whereas contract reports for these categories exclude separately procured electronics and weapons.

Defense Logistics Agency - Defense Supply Agency (DSA) was established on January 1, 1962 to manage, procure, and distribute certain common supplies formerly the responsibility of the Army, Navy and Air Force. Name changed January 1, 1977 to Defense Logistics Agency.

Educational and Non-Profit Institutions - One located in the United States. If not located in the United States, this type of institution is included in the category, "For Work Outside U. S."

Intragovernmental Purchase - An order written by a Military Department or Defense Agency purchasing office requesting a non-defense federal agency to furnish supplies or services from its stocks, from its in-house manufacturing facilities or from contracts to be executed by the other federal agency. Prior to fiscal year 1963 and after fiscal year 1967, the term "Intragovernmental" also included orders written against indefinite quantity contracts executed by the General Services Administration (GSA schedules). Prior to 1963, also included orders written by one office of the Department of Defense against contracts awarded by another office of the Department of Defense. Effective in fiscal year 1964, contracts made for foreign governments under military assistance sales arrangements are included in intragovernmental. Beginning in fiscal year 1968, procurements from GSA Stores Depots and procurements under the GSA Consolidated Purchasing Program are excluded. Starting in fiscal year 1971 orders against contracts placed by the Small Business Administration were excluded from intragovernmental.

Location of Work - The place where the item is to be manufactured, assembled or otherwise supplied by the prime contractor, the place where the service is to be performed, or the site of a construction project.

Military Departments - The Department of the Army, Navy, Air Force and the Defense Logistics Agency.

Net Value - The net amount of debit and credit procurement actions recorded during the period.

Prime Contract Award - A legally binding instrument executed by a Military Department or an Agency of the Department of Defense to obtain supplies, services or construction. Indefinite quantity, open-end or call contracts do not legally bind the Department of Defense. However, orders against such contracts are binding obligations. Indefinite quantity petroleum contracts are excepted from this definition in that the estimated dollar amount of such contracts is included in this report, and the orders written against the contracts are excluded.

Procurement Action - An action which officially awards or changes a prime contract. This may be the award of a new prime contract, a debit or credit change of \$10,000 or more to an existing prime contract, or an order written against an indefinite quantity, open-end, or term prime contract. Changes may be amendments, job orders, task orders, work orders, supplemental agreements, engineering changes, cancellations, or terminations.

Small Business Concern - A firm as defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also is published in the Armed Services Procurement Regulation (1-701). Generally, a small business concern is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000) depending on the type of product called for by the contract. For construction and some service industries, the criteria is a specified annual dollar volume of sales or receipts instead of employment.

Subcontract Payment - A cash payment made by one contractor to another for supplies, services or construction required to fulfill a prime contract.

Subcontract Commitment - A legal instrument drawn up between contractors establishing the value of goods and services required to fulfill a prime contract.

United States - The 50 states, the District of Columbia, U. S. possessions, the Canal Zone, the Commonwealth of Puerto Rico, and other areas subject to the complete sovereignty of the U. S., but not including trust territories.

Percentages - May not add due to rounding.

NOTE: All DoD totals in this publication include the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), and Other Defense Agencies.

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